

# Schedule of Fees and Charges Maritime Shipping - Annex

effective as of 01 January 2020

to the Port GTC and Special Terms and Conditions - Maritime Shipping applicable to the Use of the Port of Hamburg by Seagoing Vessels in all Shipping Areas and Types of Traffic and other Watercrafts if they are deployed in Maritime Shipping

General Terms and Conditions (AGB) of the Hamburg Port Authority ("HPA"), a public-law institution, applicable to civil-law agreements on the general use of the Port of Hamburg in its actual valid version

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35.46

#### <u>Seagoing ships carrying liquid bulks</u> Oil tankers and

ships carrying other, mostly liquid bulks; ships carrying chemicals and liquefied gases

#### General information

If under A to C and/or a price category a Port User is eligible for several discounts/rebates, the discounts/rebates will be calculated based on the relevant subtotal in the sequence as stated below (see 2.1.3 Port GTC).

#### A. Port Fee

General information

Depending on the shipping area and GT of the ship different port fees/charges are charged for the use of the water areas of the Port of Hamburg by the ships listed below. The port fee consists of a GT component, a handling component (tonnes) and an environmental component. The port fees/charges cover a period of up to 120 hours (equivalent to 5 \* 24) counted from the time the ship enters the port area up until it leaves the port area.

The notification rules defined in the Port GTC apply. Non-compliance entails penalties as set forth in item D of this Schedule of Fees and Charges.

Unless the ship is 100% exempted a **minimum fee** is due for each chargeable call at the port of € / call

| Price categories                       |             |            | Components      |             |  |
|--|-------------|------------|-----------------|-------------|--|
|  |             | Handling   | GT              | Environment |  |
|  |             | Price in € | Price in € / GT |             |  |
|  |             | /tonne     |                 | GT          |  |
|  |             | handled    |                 |             |  |
| <u>Oil tankers</u>                     |             |            |                 |             |  |
| Inland shipping                        |             |            |                 |             |  |
| 11 B                                   |             | 0.0047     | 0.0337          | 0.0084      |  |
| Short distance traffic up to 50,000 GT |             |            |                 |             |  |
| 11 N 04                                | ≤ 4,000 GT  | 0.0193     | 0.1743          | 0.0436      |  |
| 11 N 30                                | ≤ 30,000 GT | 0.0207     | 0.1857          | 0.0464      |  |
| 11 N 50                                | ≤ 50,000 GT | 0.0217     | 0.1948          | 0.0487      |  |
| Other maritime traffic                 |             |            |                 |             |  |
| 11 N 50+ short distance traffic        | > 50,000 GT | 0.0458     | 0.3665          | 0.0916      |  |
| 11 Ü remaining other seagoing traffic  |             | 0.0458     | 0.3665          | 0.0916      |  |

#### Ships carrying other, mostly liquid bulks; ships carrying chemicals and liquefied gases

| Inland shipping        |            |        |        |        |
|------------------------|------------|--------|--------|--------|
| 12 B                   |            | 0.0047 | 0.0337 | 0.0084 |
| Short distance traffic |            |        |        |        |
| 12 NK                  | ≤ 4,000 GT | 0.0100 | 0.0778 | 0.0195 |
| 12 NG                  | > 4,000 GT | 0.0166 | 0.1628 | 0.0407 |
| Other maritime traffic |            |        |        |        |
| 12 Ü                   |            | 0.0373 | 0.3437 | 0.0859 |

#### Port Fee Environmental component

Surcharges, reductions, discounts on the port fee environmental component

| 110 | Base price of the port fee environmental component, of which:<br>passage within the city boundary portion<br>berth operation portion  | 30%<br>70%                | variable |
|-----|---|---------------------------|----------|
| 115 | Tier standard: surcharges and/or reductions<br>Tier 0 / without Tier standard notice<br>Tier I<br>Tier II<br>Tier III and higher  | 15%<br>10%<br>0%<br>-30%  | variable |
| 125 | Eco-friendly port power discount on the berth operation po<br>If the ship relies on shore power while in the port and the ship's<br>emission level equals Tier III standard while at the berth<br>100% renewable energy reduction<br>non-renewables reduction + on-board shore power equipment<br>non-renewables reduction<br>maximally however EUR 2,000 |                           | variable |
| 140 | Environmental discount incentive "ESI air" (environmental   | and climate friendliness) | variable |
| 141 | Environmental discount incentive "ESI noise" (noise emiss   | ions from ships)          | variable |
| 145 | Environmental discount incentive "Green Award"  |                           | -3%      |
| 150 | Environmental discount incentive "Blue Angel"   |                           | -2%      |

| Seagoing s        | hips carrying liquid bulks   |                              |                         |
|-------------------|--|------------------------------|-------------------------|
| Oil tan           | kers and   |                              |                         |
| ships car         | rying other, mostly liquid bulks; ships carrying chemicals and lic   | quefied gases                |                         |
| Port fee GT       | component  | Rebates/discounts on th      | e port fee GT component |
| 221               | Second calls   |                              | -50%                    |
| 260               | Repairs  |                              | -50%                    |
| 265               | Time in the shipyard   |                              | -80%                    |
| 270               | No cargo handling  |                              | -10%                    |
| 287               | Additional port power GT discount<br>Ships listed under these price categories will be granted a discount of up to<br>on the port fee GT component, maximally however EUR 2,000.<br>Eligibility, see 4.1.2.11 Special Terms and Conditions - Maritime Shipping |                              | -15%                    |
| <u>B. Demurra</u> | age Charges  |                              |                         |
| Price catego      | Calls at the port that last longer than the period of use covered by<br>the port fee are subject to demurrage charges.<br>A minimum fee is payable for each call at the port that is<br>subject to demurrage charges.<br>The minimum fee due is                | € / call                     | 35.46                   |
| Li 311<br>Li 312  | Period of use subject to demurrage charges of<br>~ a total of up to 168 h (equivalent to 7 * 24) for each 24 hours or part thereof<br>~ or of more than 168 h (equivalent to 7 * 24) for each 24 hours or part thereof   | € / GT<br>€ / GT             | 0.0100                  |
| <u>Discounts</u>  | Reduction granted i  | n relation to the duty to pa | y demurrage charges [%] |
| 360               | Repairs  |                              | -50%                    |
| 365               | Time in the shipyard   |                              | -80%                    |

| Seagoing s                  | hips carrying liquid bulks   |                                       |                       |
|-----------------------------|--|---------------------------------------|-----------------------|
|                             | kers and   |                                       |                       |
| ships car                   | rying other, mostly liquid bulks; ships carrying chemicals and liqu  | uefied gases                          |                       |
| C. HPA-Be                   | rth Fees   |                                       |                       |
|                             | HPA-berth fees must be paid for ships that directly or indirectly use quay facilities<br>landing piers and jetties as well as dolphins operated by the HPA.                                |                                       |                       |
| Price catego                | ories  | € per docking per 8 h or part thereof | 13.44                 |
| ALGS 1<br>ALGS 2            | Seagoing vessels mooring at quay facilities, landing piers and jetties<br>Seagoing vessels moored to dolphins  | € / GT<br>€ / GT                      | 0.0141<br>0.0049      |
| Exemptions                  | No berth fees are due for ships that have been <b>instructed by the HPA</b> to dock for a limited period of time at a berth of the HPA other than the berth they were originally assigned. |                                       |                       |
| ALBF 1.1                    | The time limit for such an exemption limited in time for seagoing vessels and/or watercrafts deployed in inland and maritime shipping <b>going down the River Elbe</b>                     | e is up to 12 hours.                  |                       |
| D. Other F                  | ees and Charges  |                                       |                       |
| <u>Price catego</u><br>SG 2 | ories_<br>Electronic transmission of <b>ship data and ship movement data</b>   | € / year                              | 1,315.00              |
| SG 3                        | Processing fee as defined in 2.3.1 Port GTC per 20 minutes of work required or p   | eart thereof €                        | 15.00                 |
|                             | The processing fee is due even if the Port User does not submit any port fee declaration and the HPA issues an invoice based on the data known to the HPA.                                 |                                       |                       |
| SG 9                        | Other services   | according to work                     | performed             |
| SGP                         | Penalties (as defined in 2.3 Port GTC)   |                                       |                       |
| SGP1                        | Penalty charge if the port fee declaration is submitted late or not at all:<br>The penalty fee is<br>of the net invoice amount;<br>minimum penalty fee<br>maximum penalty fee              | €<br>€                                | 5%<br>26.92<br>519.76 |
| SGP2                        | If wrong data have been submitted to determine the tariff and<br>calculate the port fees and charges:<br>The penalty fee is<br>of the amount by which the port fees and charges would have |                                       | 50%                   |
|                             | been reduced had they been calculated based on the wrong data submitted.<br>In any case, the minimum penalty fee due is  | €                                     | 26.92                 |

### Seagoing ships carrying liquid bulks

| Oil tankers and   |
|---|
| ships carrying other, mostly liquid bulks; ships carrying chemicals and liquefied gases |

#### Sample calculation:

The sample calculation below demonstrates how the HPA determines the port fees and charges based on the Port GTC, inclusive of rebates and discounts, surcharges and/or reductions. The HPA uses multiple decimals that are not shown here. The calculation may, in part, appear inconsistent; the total however is consistent. Though the sample has been prepared with utmost care, no rights can be derived from it.

|             | Bases:   |                   |             |                      |           |             |
|-------------|--|-------------------|-------------|----------------------|-----------|-------------|
|             | Ship / load  |                   |             |                      |           |             |
|             | Crude oil tanker listed under "short distance traffic"     |                   |             |                      |           |             |
| GT          | GT (gross)   |                   |             | 45,000               |           |             |
| Handling    | Handling [t]   |                   |             | 44,000               |           |             |
| Environment | Main engines   | Tier III          |             | -30%                 |           |             |
|             | Secondary engines  | Tier II           |             | 0% <u>N</u>          | lo port j | power used  |
|             | Valid ESI air score / discount                             | 51                | /           | -7%                  |           |             |
|             | Green Award  |                   | yes         | -3%                  |           |             |
|             | Blue Angel   |                   | yes         | -2%                  |           |             |
|             |  |                   |             |                      |           |             |
|             | Tariff [11 N 50]   |                   |             |                      |           |             |
|             | Rate: GT   |                   |             | 0.1948 €             |           |             |
|             | Rate: handling, tonnes<br>Rate: environment                |                   |             | 0.0217 €<br>0.0487 € |           |             |
|             | Rate: environment  |                   |             | 0.0487 €             |           |             |
|             | Overall calculation, example                               |                   |             |                      |           |             |
|             | Port fee excluding surcharges/reductions and/or discour    |                   |             |                      |           |             |
|             | Price: GT [€]  | 0.1948            | €*          | 45,000               | =         | 8,766.00€   |
|             | Price: handling [€]  | 0.0217            | €*          | 44,000               | =         | 954.80€     |
|             | Price: environment [€]                                     | 0.0487            | €*          | 45,000               | =         | 2,191.50 €  |
|             |  | Port fee exc      | luding      | reductions [€]       | Σ         | 11,912.30 € |
|             | Application of immediate surcharges/reductions as well     | as environmenta   | al com      | nonent discount      | •         |             |
|             | Price: environment [€]                                     | 0.0487            | € *         | 45,000               | =         | 2,191.50 €  |
|             | Base price of the port fee environmental component         | 0.0407            | c           | 40,000               |           | 2,101.00 C  |
|             | of which passage within the city boundary portion          | 30%               |             |                      |           |             |
|             | of which passage within the city boundary pontion          | 70%               |             |                      |           |             |
|             |  | 7078              |             |                      |           |             |
|             | Tier standard surcharge/reduction:                         |                   |             |                      |           |             |
|             | passage within city boundary portion (main engine)         | 30%               | *           | 2,191.50 €           | =         | 657.45€     |
|             | Tier standard surcharge/reduction                          | -30%              | *           | 657.45€              | =         | -197.24 €   |
|             | subtotal: pass   | sage within the c | ity bo      | undary portion       | =         | 460.21 €    |
|             | berth operation portion (auxiliary engines)                | 70%               | *           | 2,191.50 €           | =         | 1,534.05 €  |
|             | Tier standard surcharge/reduction                          | 0%                | *           | 1,534.05 €           | =         | 0.00€       |
|             | nor olandara olaonargon olaolon                            |                   | rth op      | eration portion      | =         | 1,534.05 €  |
|             |  |                   |             | ·                    |           |             |
|             | Subtotal passage within the city boundar                   | y portion and be  | rth op      | eration portion      | =         | 1,994.26 €  |
|             | on which:  |                   |             |                      |           |             |
|             | ESI air discount:  |                   |             |                      | _         | 100.00.0    |
|             | eligible result  | -7%               |             | 1,994.26 €           | =         | -139.60 €   |
|             |  | Sui               | ototal, e   | environment price    | =         | 1,854.66 €  |
|             | Green Award discount:                                      |                   |             |                      |           |             |
|             | eligible result  | -3%               | *           | 1,854.66 €           | =         | -55.64 €    |
|             | ongibio roodit   |                   | ototal.     | environment price    | =         | 1,799.02 €  |
|             |  |                   | ,           |                      |           | 1,755.02 €  |
|             | Blue Angel discount:                                       |                   |             |                      |           |             |
|             | eligible result  | -2%               | *           | 1,799.02€            | =         | -35.98 €    |
|             |  | Sul               | ototal, e   | environment price    | =         | 1,763.04 €  |
|             | <b>.</b>   |                   |             |                      |           |             |
|             | Port fee payable after application of surcharges/reduction | ons and/or discou | <u>unts</u> |                      |           |             |
|             | Price: GT  |                   |             |                      |           | 8,766.00€   |
|             | Price: handling [€]  |                   |             |                      |           | 954.80€     |
|             | Price: environment [€]                                     | ble offer or "    |             | of discounts         | ~         | 1,763.04 €  |
|             | Port fee paya  | able after applic | ation       | or discounts         | Σ         | 11,483.84 € |

Other discounts may apply in addition if the relevant requirements have been met.

| Seagoing ships mostly carrying dry bulks |  |
|--|--|
| Bulker                                   |  |

#### General information

If under A to C and/or a price category a Port User is eligible for several discounts/rebates, the discounts/rebates will be calculated based on the relevant subtotal in the sequence as stated below (see 2.1.3 Port GTC).

#### A. Port Fee

260

Repairs

#### General information

Depending on the shipping area and GT of the ship different port fees/charges are charged for the use of the water areas of the Port of Hamburg by the ships listed below. The port fee consists of a GT component, a handling component (tonnes) and an environmental component. The port fees/charges cover a period of up to 120 hours (equivalent to 5 \* 24) counted from the time the ship enters the port area up until it leaves the port area.

The notification rules defined in the Port GTC apply. Non-compliance entails penalties as set forth in item D of this Schedule of Fees and Charges.

| and benedate of the beauty geo.  |          |       |
|--|----------|-------|
| Unless the ship is 100% exempted a <b>minimum fee</b> is due for each chargeable call at the port of | € / call | 35.46 |

| Price cate | egories   |                              | Co                           | mponents           |                    |
|------------|---|------------------------------|------------------------------|--------------------|--------------------|
|            |   |                              | Handling                     | GT                 | Environment        |
|            |   |                              | Price in € /tonne<br>handled | Price in € /<br>GT | Price in € /<br>GT |
|            | Inland shipping   |                              |                              |                    |                    |
| 21         |   |                              | 0.0047                       | 0.0337             | 0.0084             |
|            | Chart distance traffic up to 50 000 CT  |                              |                              |                    |                    |
| 21 N (     | Short distance traffic up to 50,000 GT  | ≤ 4,000 GT                   | 0.0098                       | 0.0772             | 0.0193             |
| 21 N       |   | ≤ 30,000 GT                  | 0.0173                       | 0.1702             | 0.0425             |
| 21 N 3     |   | ≤ 50,000 GT                  | 0.0182                       | 0.1786             | 0.0446             |
|            | Other maritime traffic  |                              |                              |                    |                    |
| 21 N 50    | 0+ short distance traffic   | > 50,000 GT                  | 0.0368                       | 0.3402             | 0.0851             |
| 21         | Ü remaining other seagoing traffic  |                              | 0.0368                       | 0.3402             | 0.0851             |
|            |   |                              |                              |                    |                    |
|            |   | harges, reductions, discount | s on the port fee en         | vironmental        | component          |
| 110        | Base price of the port fee environmental component, of y                              |                              |                              |                    | variable           |
|            | passage within the city boundary portion<br>berth operation portion                   | 30%<br>70%                   |                              |                    |                    |
|            | bertin operation portion  | 70%                          |                              |                    |                    |
| 115        | Tier standard: surcharges and/or reductions   |                              |                              |                    | variable           |
|            | Tier 0 / without Tier standard notice   | 15%                          |                              |                    |                    |
|            | Tier I  | 10%                          |                              |                    |                    |
|            | Tier II   | 0%                           |                              |                    |                    |
|            | Tier III and higher   | -30%                         |                              |                    |                    |
| 125        | Eco-friendly port power discount on the berth operat                                  | ion portion                  |                              |                    | variable           |
|            | If the ship relies on shore power while in the port and the                           | ship's                       |                              |                    |                    |
|            | emission level equals Tier III standard while at the berth                            |                              |                              |                    |                    |
|            | 100% renewable energy reduction   | -80%                         |                              |                    |                    |
|            | non-renewables reduction + on-board shore power equipment<br>non-renewables reduction | -60%<br>-30%                 |                              |                    |                    |
|            | maximally however EUR 2,000   | -30 /8                       |                              |                    |                    |
|            | ······································  |                              |                              |                    |                    |
| 140        | Environmental discount incentive "ESI air" (environn                                  | nental and climate friendlin | ess)                         |                    | variable           |
| 141        | Environmental discount incentive "ESI noise" (noise                                   | emissions from ships)        |                              |                    | variable           |
| 150        | Environmental discount incentive "Blue Angel"   |                              |                              |                    | -2%                |
|            | -   |                              |                              |                    |                    |
| Port fee   | GT component  | Rebate                       | es/discounts on the          | port fee GT        | component          |
| 210        | Сар   |                              |                              |                    | variable           |
|            | For ships listed under price categories 21 Ü and 21 N 50                              | + of more that 155,000 GT,   |                              |                    |                    |
|            | no port fee is due for the GT-related port fee for the GT i                           | n excess of 155,000 GT.      |                              |                    |                    |
| 221        | Second calls  |                              |                              |                    | -50%               |
| '          |   |                              |                              |                    | -50 /0             |

 265 Time in the shipyard
 270 No cargo handling
 287 Additional port power GT discount Ships listed under these price categories will be granted a discount of up to

on the port fee GT component, maximally however EUR 2,000. Eligibility, see 4.1.2.11 Special Terms and Conditions - Maritime Shipping -50%

-80%

-10%

-15%

| B Dom               | rado Chargos   |                             |                 |
|---------------------|--|-----------------------------|-----------------|
| B. Demur            | rage Charges   |                             |                 |
| Price cateo         | <u>iories</u><br>Calls at the port that last longer than the period of use covered by the port fee are subject to den  | nurrage                     |                 |
|                     | charges. A minimum fee is payable for each call at the port that is subject to demurrage charges.<br>The minimum fee due is  | •                           | 35.46           |
| Li 311<br>Li 312    | Period of use subject to demurrage charges of<br>~ a total of up to 168 h (equivalent to 7 * 24) for each 24 hours or part thereof<br>~ or of more than 168 h (equivalent to 7 * 24) for each 24 hours or part thereof | € / GT<br>€ / GT            | 0.020           |
| _1512               |  | eror                        | 0.034           |
| Discounts           | Reduction granted in relation to the dut   | <u>y to pay demurrage c</u> |                 |
| 350<br>360          | Cap<br>Repairs   |                             | variabl<br>-50% |
| 365                 | Time in the shipyard   |                             | -80%            |
|                     |  |                             |                 |
| <u>C. HPA-B</u>     | erth Fees<br>HPA-berth fees must be paid for ships that directly or indirectly use quay facilities,<br>landing piers and jetties as well as dolphins operated by the HPA.  |                             |                 |
| Price cateo         | <u>ories</u><br>Unless the watercraft has been exempted from payment, HPA-berth fees   |                             |                 |
|                     | are payable for every 8 hours or part thereof.<br>The <b>minimum fee</b> due is € per docking per  | er 8 h or part thereof      | 13.4            |
| ALGS 1<br>ALGS 2    | otherwise for<br>Seagoing vessels mooring at quay facilities, landing piers and jetties<br>Seagoing vessels moored to dolphins   | € / GT<br>€ / GT            | 0.014<br>0.004  |
| Evenation           |  |                             |                 |
| <u>Exemption</u>    | No berth fees are due for ships that have been <b>instructed by the HPA</b><br>to dock for a limited period of time at a berth of the HPA other than<br>the berth they were originally assigned.                       |                             |                 |
| ALBF 1.1            | The time limit for such an exemption limited in time for seagoing vessels and/or watercrafts deployed in inland and maritime shipping <b>going down the River Elbe</b> is up to 12 ho                                  | urs.                        |                 |
| D. Other            | Fees and Charges   |                             |                 |
| Price cateo<br>SG 2 | ories_<br>Electronic transmission of <b>ship data and ship movement data</b>   | € / vear                    | 1,315.0         |
| SG 3                | Processing fee as defined in 2.3.1 Port GTC per 20 minutes of work required or part thereof  | €                           | 15.00           |
|                     | The processing fee is due even if the Port User does not submit any port fee declaration and the HPA issues an invoice based on the data known to the HPA.   |                             |                 |
| SG 9                | Other services   | according to work           | performe        |
| SGP                 | Penalties (as defined in 2.3 Port GTC)   |                             |                 |
| SGP1                | Penalty charge if the port fee declaration is submitted late or not at all:<br>The penalty fee is  |                             | 5%              |
|                     | of the net invoice amount;<br>minimum penalty fee<br>maximum penalty fee   | €                           | 26.92<br>519.70 |
| SGP2                | If wrong data have been submitted to determine the tariff and  |                             |                 |
|                     | calculate the port fees and charges:   |                             | 50%             |
|                     | The penalty fee is   |                             | 507             |
|                     | I he penalty fee is<br>of the amount by which the port fees and charges would have<br>been reduced had they been calculated based on the wrong data submitted.   |                             | 50              |

### Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Full container ships in liner service

#### General information

If under A to C and/or a price category a Port User is eligible for several discounts/rebates, the discounts/rebates will be calculated based on the relevant subtotal in the sequence as stated below (see 2.1.3 Port GTC).

#### A. Port Fee

#### General information

Depending on the shipping area and GT of the ship different port fees/charges are charged for the use of the water areas of the Port of Hamburg by the ships listed below. The port fee consists of a GT component, a handling component (tonnes) and an environmental component. The port fees/charges cover a period of up to 120 hours (equivalent to 5 \* 24) counted from the time the ship enters the port area up until it leaves the port area.

The notification rules defined in the Port GTC apply. Non-compliance entails penalties as set forth in item D of this Schedule of Fees and Charges.

Unless the ship is 100% exempted a **minimum fee** is due for each chargeable call at the port of

€ / call 35.46

| Price categories                       |             |                     | Components     |                 |              |
|--|-------------|---------------------|----------------|-----------------|--------------|
|  |             | Handling            | Handling       | GT              | Environment  |
|  |             | Price in € / loaded | -              | Price in € / GT | Price in € / |
|  |             | TEU                 | /tonne handled |                 | GT           |
| Inland shipping                        |             |                     |                |                 |              |
| 31 B                                   |             | 0.0553              | 0.0047         | 0.0337          | 0.0084       |
| Short distance traffic up to 50,000 GT |             |                     |                |                 |              |
| 31 N 04                                | ≤ 4,000 GT  | 0.0578              | 0.0049         | 0.0276          | 0.0069       |
| 31 N 30                                | ≤ 30,000 GT | 0.1227              | 0.0104         | 0.0582          | 0.0145       |
| 31 N 50                                | ≤ 50,000 GT | 0.1287              | 0.0109         | 0.0611          | 0.0153       |
| Other maritime traffic                 |             |                     |                |                 |              |
| 31 N 50+ short distance traffic        | > 50,000 GT | 0.5819              | 0.0492         | 0.1794          | 0.0449       |
| 31 Ü remaining other seagoing traffic  |             | 0.5819              | 0.0492         | 0.1794          | 0.0449       |

| Port Fee    | Environmental component  | Surcharges, reductions, discounts on the port fee                                     | e environmental component |
|-------------|--|---|---------------------------|
| 110         | Base price of the port fee environmental component, of which:<br>passage within the city boundary portion  | 30%   | variable                  |
|             | berth operation portion  | 70%   |                           |
| 115         | Tier standard: surcharges and/or reductions  |   | variable                  |
|             | Tier 0 / without Tier standard notice  | 15%   |                           |
|             | Tier I   | 10%   |                           |
|             | Tier II  | 0%  |                           |
|             | Tier III and higher  | -30%  |                           |
| 125<br>125a | Eco-friendly port power discount on the berth operation poor<br>If the ship relies on shore power while in the port and the ship's<br>100% renewable energy reduction<br>non-renewables reduction + on-board shore power equipment<br>non-renewables reduction<br>in price category 31 N04, 30 and 50, maximally however EUR 2<br>in price category 31 N50+ and 31Ü, maximally however EUR 3 | emission level equals Tier III standard while at the<br>-80%<br>-60%<br>-30%<br>2,000 | variable<br>berth         |
| 140         | Environmental discount incentive "ESI air" (environmental  | and climate friendliness)   | variable                  |
| 141         | Environmental discount incentive "ESI noise" (noise emiss  | ions from ships)  | variable                  |
| 150         | Environmental discount incentive "Blue Angel"  |   | -2%                       |

| Full c         | ontainer ship  | s in liner service   |                                   | Τ              |
|----------------|--|--|-----------------------------------|----------------|
|                | GT component   |  | pates/discounts on the port fee G | I component    |
| 210            |  | er price category 31 Ü and 31 N 50+ of more than 155,000 GT,<br>r the GT-related port fee for the GT in excess of 155,000 GT.  |                                   | variable       |
| 215            |  | <b>r ships</b><br>ner ships the GT-related port fee will be calculated based on<br>e ITC submitted proves the reduced gross tonnage accordingly.   |                                   | variable       |
| 220            | Second calls   | price category 31 Ü  |                                   | -50%           |
| 260            | Repairs  |  |                                   | -50%           |
| 265            | Time in the shipya   | rd   |                                   | -80%           |
| 270            | No cargo handling  |  |                                   | -10%           |
| 285            | This discount is limit   | unt for exceptionally large vessels (AGF)<br>ed in time and ends on 31 December 2020.<br>as AGF 360, i.e. that are longer than 360.00m it amounts to   | € / call                          | 1,000.00       |
| 287            | on the port fee GT o   | wer GT discount<br>rice category <b>31 N 04, 31 N 30 and 31 N 50</b> will be granted a discount of up<br>component, maximally however EUR 2,000.<br>11 Special Terms and Conditions - Maritime Shipping                          | to                                | -15%           |
| 287a           | on the port fee GT o   | <b>wer GT discount</b><br>rice category <b>31 Ü and 31 N 50+</b> will be granted a discount of up to<br>component, maximally however EUR 3,000.<br>11 Special Terms and Conditions - Maritime Shipping                           |                                   | -20%           |
| <u>Rebates</u> | For loaded tranship  | erpretation and chapter 4.1.3.3)<br>ment containers of the type <b>TSR 1</b>   |                                   | Reduction      |
|                | the fee for each trar<br>the minimum limit w                         | shipment container transported in excess of<br>ill be reduced by   | €/TEU                             | -0.50          |
|                | the fee for each tran<br>the minimum limit w<br>for the container op | ment containers of the type <b>TSR 2</b><br>ishipment container transported in excess of<br>ill be reduced by<br>erator in charge of inbound deliveries and by<br>erator in charge of outbound deliveries handling the same TEU. | € / TEU<br>€ / TEU                | -0.25<br>-0.25 |

Additional-traffic rebate See 4.1.3.1. Special Terms and Conditions - Maritime Shipping for eligibility and procedures.

|                            | general cargo vessels, passenger / cruise ships and other commercial ships<br>ontainer ships in liner service  |  |                  |
|----------------------------|--|--|------------------|
|                            | rage Charges   |  |                  |
| Price categ                |  | € / call                               | 35.46            |
| Li 311<br>Li 312           | Period of use subject to demurrage charges of<br>~ a total of up to 168 h (equivalent to 7 * 24) for each 24 hours or part thereof<br>~ or of more than 168 h (equivalent to 7 * 24) for each 24 hours or part thereof | €/GT<br>€/GT                           | 0.0208<br>0.0347 |
| Discounts                  | Reduction granted in re  | elation to the duty to pay demurrage c | harges [%        |
| 350                        | GT in excess of cap  |  | variable         |
| 355                        | Open-top container ships   |  | variable         |
| 360                        | Repairs  |  | -50%             |
| 365                        | Time in the shipyard   |  | -80%             |
| <u>С. НРА-В</u>            | erth Fees<br>HPA-berth fees must be paid for ships that directly or indirectly use quay facilities,<br>landing piers and jetties as well as dolphins operated by the HPA.  |  |                  |
| Price categ                | Unless the watercraft has been exempted from payment, HPA-berth fees<br>are payable for every 8 hours or part thereof.   | € per docking per 8 h or part thereof  | 13.44            |
| ALGS 1<br>ALGS 2           | otherwise for<br>Seagoing vessels mooring at quay facilities, landing piers and jetties<br>Seagoing vessels moored to dolphins   | €/GT<br>€/GT                           | 0.0141<br>0.0049 |
| Exemptions                 | No berth fees are due for ships that have been <b>instructed by the HPA</b><br>to dock for a limited period of time at a berth of the HPA other than<br>the berth they were originally assigned.                       |  |                  |
| ALBF 1.1                   | The time limit for such an exemption limited in time for seagoing vessels and/or<br>watercrafts deployed in inland and maritime shipping <b>going down the River Elbe</b> is up to 12                                  | hours.                                 |                  |
| D. Other F                 | ees and Charges  |  |                  |
| <u>Price categ</u><br>SG 2 | ories<br>Electronic transmission of <b>ship data and ship movement data</b>  | € / year                               | 1,315.00         |
| SG 3                       | Processing fee as defined in 2.3.1 Port GTC per 20 minutes of work required or part thereof  | €                                      | 15.00            |
|                            | The processing fee is due even if the Port User does not submit any port fee declaration and the HPA issues an invoice based on the data known to the HPA.   |  |                  |
| SG 9                       | Other services   | according to work                      | performed        |
| SGP                        | Penalties (as defined in 2.3 Port GTC)   |  |                  |
| SGP1                       | Penalty charge if the port fee declaration is submitted late or not at all:<br>The penalty fee is<br>of the net invoice amount;  |  | 5%               |
|                            | minimum penalty fee<br>maximum penalty fee   | €                                      | 26.92<br>519.76  |
| SGP2                       | If wrong data have been submitted to determine the tariff and<br>calculate the port fees and charges:<br>The penalty fee is<br>of the amount by which the port fees and charges would have                             |  | 50%              |
|                            | been reduced had they been calculated based on the wrong data submitted.<br>In any case, the minimum penalty fee due is  | €                                      | 26.92            |

### Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Full container ships in liner service

#### Sample calculation:

The sample calculation. The sample calculation below demonstrates how the HPA determines the port fees and charges based on the Port GTC, inclusive of rebates and discounts, surcharges and/or reductions. The HPA uses multiple decimals that are not shown here. The calculation may, in part, appear inconsistent; the total however is consistent. Though the sample has been prepared with utmost care, no rights can be derived from it.

#### Bases:

| Ship / carg  | o: container ship listed under "other ma    | ritime traffic"              |                     |                      |
|--------------|---|------------------------------|---------------------|----------------------|
| GT           | GT  |                              |                     | 205,000              |
|              | Length [m]                                  |                              |                     | 398                  |
| Handling     | Total project cargo handled [t]             |                              |                     | 300                  |
|              | Total containers handled [total t; loaded a | ind empty]                   |                     | 85,000               |
|              | Loaded TEU handled (total)                  |                              |                     | 7,184                |
|              | of which loaded TS [transhipment] TEU       | handled                      |                     | 2,874                |
|              | loade                                       | d TS TEU of total TEU loaded |                     | 40%                  |
|              | ./. non-eligible                            | minimum for TSR portion [%]  |                     | -5%                  |
|              |   | eligible TSR ratio           |                     | 35%                  |
|              | Assumption: one ship call per year, for all |                              | or, all TSR 1       |                      |
|              |   | results in eligible TSR TEU  |                     | 2,514                |
| Environment  | Tier level, main and auxiliary engines      | Tier 2                       | Surcharge/reduction | 0%                   |
|              | predominant use of port power (non-renews   | ables; e.g. PowerPac)        | discount            | -30%                 |
|              | valid ESI air score / discount              | 5                            | discount            | 0%                   |
| Tarif 31 Ü   |   |                              |                     |                      |
| Rate: GT     |   |                              |                     | 0.1794 €             |
|              | general cargo handled [€]                   |                              |                     | 0.1794 €             |
|              | ed TEU handled [€]                          |                              |                     | 0.0492 €<br>0.5819 € |
| Rate: Enviro |   |                              |                     | 0.0449 €             |
|              | Siment [e]                                  |                              |                     | 0.0449 €             |
| Discount on  | the port fee <b>GT component</b> :          |                              |                     |                      |
| 210          | ) Cap discount; cap at [GT]                 | 155,000                      |                     |                      |
| 285          | 5 AGF discount (AGF 360> € 1,500)           | - 1,000.00 €                 |                     |                      |
| Discount on  | the port fee environmental component:       |                              |                     |                      |
|              | Eco-friendly port power discount            | -30%                         |                     |                      |
|              | ) ESI air discount                          | 0%                           |                     |                      |
|              |   | 0,0                          |                     |                      |
| Rebate:      |   |                              |                     |                      |
| 510          | ) Transhipment rebate [TSR]                 |                              |                     |                      |
|              | TSR 1 [rebate / TEU]                        | - 0.50 €                     |                     |                      |
|              | TSR 2 [rebate / TEU]                        | - 0.25 €                     |                     |                      |

|                       | <u>ral cargo vessels, passenger / crui</u><br>ainer ships in liner se       |                         | -                        |                |  |                   |                        |
|-----------------------|---|-------------------------|--------------------------|----------------|--|-------------------|------------------------|
|                       | amer smps in mer se   | IVICE                   |                          |                |  |                   |                        |
| Continued: Ove        | erall calculation, example; containe  | er ship listed un       | der "other mari          | time traffic   |  |                   |                        |
|                       | ng surcharges/reductions and/or disco                                       |                         |                          |                |  |                   |                        |
| Price: GT [€]         |   |                         | 0.1794 €                 | *              | 205,000                                | =                 | 36,777.00              |
|                       | ieral cargo handled [€]   |                         | 0.0492 €                 |                | 300                                    | =                 | 14.76                  |
| Price: Loaded T       |   |                         | 0.5819 €                 |                | 7,184                                  | =                 | 4,180.37               |
| Price: Environm       | ent [€]   |                         | 0.0449 €<br>Port f       |                | 205,000<br>ng reductions [€]           | =<br>Σ            | 9,204.50<br>50,176.63  |
|                       |   |                         |                          |                | ig reductions [e]                      | 2                 | 00,170.00              |
|                       | mediate surcharges/reductions as we   | ell as port fee GT      | component disc           | <u>counts</u>  |  |                   |                        |
| Price: GT [€]         |   |                         |                          |                |  | =                 | 36,777.00              |
|                       | 155.000 GT ./. 205.000 GT)  |                         | 0.1794 €                 | *              | -50,000                                | =                 | - 8,970.00             |
| subtotal: GT:         |   |                         |                          |                |  |                   | 27,807.00              |
| AGF discount (        | ship length is > 360m)  |                         |                          |                |  | =                 | - 1,000.00             |
|                       |   |                         |                          |                | subtotal: GT                           | =                 | 26,807.00              |
| Application of im     | mediate surcharges/reductions as we   | ell as nort fee env     | vironmental com          | nonent dis     | counts                                 |                   |                        |
| Price: Environm       |   |                         | 0.0449 €                 |                | 205,000                                | =                 | 9,204.50               |
| Paga price of the     | a part fac any ironmontal component   |                         |                          |                |  |                   |                        |
| base price of the     | e port fee environmental component<br>of which passage within the city bour | dany portion            | 30%                      |                |  |                   |                        |
|                       | of which passage within the city both                                       |                         | 70%                      |                |  |                   |                        |
|                       |   |                         |                          |                |  |                   |                        |
|                       | urcharge/reduction:<br>assage within city boundary portion (r               | main ongino)            | 30%                      | *              | 9,204.50€                              | =                 | 2,761.35               |
| p                     | on which Tier standard surchar  |                         | 30 %<br>0%               | *              | 2.761.35€                              | =                 | 2,701.33               |
|                       |   | •                       |                          | in the city b  | oundary portion                        | =                 | 2,761.35               |
|                       |   |                         |                          |                |  |                   |                        |
|                       | berth operation portion (auxili   |                         | 70%                      | ÷              | 9,204.50€                              | =                 | 6,443.15               |
|                       | on which Tier standard surchar  | ge/reduction            | 0%<br>subt               | ntal: herth (  | 6,443.15€<br>operation portion         | =                 | 0.00                   |
|                       |   |                         | 5050                     |                |  |                   | 0,440.10               |
| Eco-friendly po       | rt power discount on the berth oper   |                         |                          |                |  |                   |                        |
| eligible for a refund |   | -30%                    | *                        | 6,443.15€      | =                                      | - 1,932.95€       |                        |
| however not more th   | han   |                         |                          | - 11           | =                                      | - 3,000.00 €<br>= | 4 022 05               |
|                       | sı  | ubtotal: berth ope      | ration portion in        |                | gible for a refund<br>t power discount | =                 | - 1,932.95<br>4,510.21 |
| sub                   | total: passage within city boundary po                                      |                         | -                        |                |  | =                 | 7,271.56               |
| on which:             | total. publicago within only boundary po                                    |                         |                          | olading por    |  |                   | 1,211.00               |
| ESI air discoun       | t:  |                         |                          |                |  |                   |                        |
| eligible result       |   |                         | 0%                       | *              | 7,271.56€                              | =                 | 0.00                   |
|                       |   |                         |                          | subto          | tal: environment                       | =                 | 7,271.5                |
| Verification if the   | ne additional port power GT discou  | ınt applies - (dis      | count 287/287a           | a)             |  |                   |                        |
|                       | otal GT price is eligible for a refund in                                   |                         |                          |                |  |                   |                        |
| 20% of                | 26,807.00 €   | results to<br>maximally | 5,361.40 €<br>3,000,00 € |                |  |                   |                        |
| Maximum port p        | ower discount determined  | maximaliy               |                          | - 3 000 00 € : | see item 125a                          |                   |                        |
|                       | riendly port power discount   |                         |                          |                | see item 125a                          |                   |                        |
|                       | ower GT discount  |                         |                          |                | see item 287a                          |                   |                        |
| Port fee navable      | e after surcharges and reductions and                                       | /or discounts           |                          |                |  |                   |                        |
| Price: GT             |   |                         |                          |                |  |                   | 26,807.00              |
|                       | unt: port power discount  |                         |                          |                |  |                   | - 1,067.06             |
|                       | eral cargo handled [€]  |                         |                          |                |  |                   | 14.76                  |
| Price: Loaded T       |   |                         |                          |                |  |                   | 4,180.37               |
| Price: Environm       | ent [€]   |                         |                          |                |  | _                 | 7,271.5                |
|                       |   | Port fe                 | e payable after          | r applicatio   | on of discounts                        | Σ                 | 37,206.63              |
| Application of re     | bates in the following year on request                                      | t                       |                          |                |  |                   |                        |
|                       | bate (TSR) (for eligible TEU)   | -                       | 2,514                    | *              | - 0.50 €                               | =                 | - 1,257.00             |
| Port for naveh        | a after application of relates  |                         |                          |                |  | ~                 | 35,949.63              |
| i on iee payabi       | e after application of rebates  |                         |                          |                |  | Σ                 | 33,343.03              |
|                       |   |                         |                          |                |  |                   |                        |

Other discounts and/or rebates may apply in addition if the relevant requirements have been met.

Seagoing general cargo vessels, passenger / cruise ships and other commercial ships

|   | ntainer ships in liner service  |   |  |                                 |  |
|---|---|---|--|---------------------------------|--|
| Sample!   | -   |   |  |                                 |  |
| Sample cald<br>The sample   | calculation: calculation below demonstrates how the HPA determ  | ines the port fees and char   | nes based on   |                                 |  |
|   | c, inclusive of rebates and discounts, surcharges and   |   |  | hat                             |  |
|   | n here. The calculation may, in part, appear inconsist  |   | nsistent.  |                                 |  |
| Though the s  | sample has been prepared with utmost care, no rights  | s can be derived from it.   |  |                                 |  |
| Bases:<br>Ship / cargo  | : container ship listed under "other maritime trafi   | fic"  |  |                                 |  |
| OT  | 07  |   |  |                                 | 0.440  |
| GT  | GT<br>Length [m]  |   |  |                                 | 3,412<br>100   |
|   |   |   |  |                                 | 100  |
| Handling  | Total project cargo handled [t]   |   |  |                                 | 0  |
|   | Total containers handled [total t; loaded and empty]  |   |  |                                 | 3,204  |
|   | Loaded TEU handled (total)  |   |  |                                 | 271  |
| Environment   | Main and secondary engines  | no IAPP certificate   | surcha   | rge/reduction                   | 15%  |
|   | NO use of port power  |   |  | discount                        | 0%   |
|   | NO ESI air registration   |   |  | discount                        | 0%   |
|   |   |   |  |                                 |  |
| Tarif 31 N 04<br>Rate: GT   | 4   |   |  |                                 | 0 0 2 7 6  |
|   | reported earge bandled [6]  |   |  |                                 | 0.0276<br>0.0049   |
|   | general cargo handled [€]<br>d TEU handled [€]  |   |  |                                 | 0.0049   |
| Rate: Enviro  |   |   |  |                                 | 0.0069   |
|   |   |   |  |                                 | NONE   |
|   | the port fee GT component:  |   |  |                                 | NONE<br>NONE   |
| Discounts of  | the port fee environmental component:   |   |  |                                 | NONE   |
|   |   |   |  |                                 |  |
|   | ulation, example  | 0.0070 c t  | 0.440  |                                 | 04.47.0  |
| Price: GT [€]   |   | 0.0276 € *  | 3,412  | =                               |  |
| Price: GT [€]<br>Price: Other   | general cargo handled [€]   | 0.0049 € *  | 0  | =                               | 0.00€  |
| Price: GT [€]<br>Price: Other<br>Price: Loade   | general cargo handled [€]<br>d TEU handled [€]  |   | - ,  |                                 | 0.00 €<br>15.66 €  |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *  | 0<br>271<br>3,412  | =<br>=                          | 0.00 €<br>15.66 €  |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c   | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br>f immediate surcharges/reductions as well as enviror   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *  | 0<br>271<br>3,412  | =<br>=<br>=                     | 0.00 €<br>15.66 €<br>23.54 €   |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c   | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br>f immediate surcharges/reductions as well as enviror   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *  | 0<br>271<br>3,412  | =<br>=                          | 0.00 €<br>15.66 €<br>23.54 €   |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Enviro<br><u>Application c</u><br>Price: Enviro   | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br>f immediate surcharges/reductions as well as enviror   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *  | 0<br>271<br>3,412  | =<br>=<br>=                     | 0.00 €<br>15.66 €<br>23.54 €   |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br><u>Application c</u><br>Price: Envirc   | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *  | 0<br>271<br>3,412  | =<br>=<br>=                     | 0.00 €<br>15.66 €<br>23.54 €   |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br><u>Application c</u><br>Price: Envirc   | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u>  | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *  | 0<br>271<br>3,412  | =<br>=<br>=                     | 0.00 €<br>15.66 €<br>23.54 €   |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c<br>Price: Envirc<br>Base price o  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *  | 0<br>271<br>3,412  | =<br>=<br>=                     | 0.00 €<br>15.66 €<br>23.54 €   |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c<br>Price: Envirc<br>Base price o  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion<br>of which: berth operation portion  | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%  | 0<br>271<br>3,412<br><u>tts</u><br>3,412<br>23.54 €  | =<br>=<br>=                     | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €  |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c<br>Price: Envirc<br>Base price o  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion<br>of which: berth operation portion<br>ard surcharge/reduction:<br><u>passage within city boundary portion (main engine)</u><br>on which Tier standard surcharge/reduction   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>30% *<br>15% *   | 0<br>271<br>3,412<br>±ts<br>3,412<br>23.54 €<br>7.06 €   | =<br>=<br>=                     | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>7.06 €<br>1.06 €  |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c<br>Price: Envirc<br>Base price o  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion<br>of which: berth operation portion<br>ard surcharge/reduction:<br><u>passage within city boundary portion (main engine)</u><br>on which Tier standard surcharge/reduction   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*   | 0<br>271<br>3,412<br>±ts<br>3,412<br>23.54 €<br>7.06 €   | =<br>=<br>=                     | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>7.06 €<br>1.06 €  |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c<br>Price: Envirc<br>Base price o  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion<br>of which: berth operation portion<br>ard surcharge/reduction:<br><u>passage within city boundary portion (main engine)</u><br>on which Tier standard surcharge/reduction   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>30% *<br>15% *<br>ubtotal: passage within the o  | 0<br>271<br>3,412<br>±ts<br>3,412<br>23.54 €<br>7.06 €   | =<br>=<br>=<br>=                | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>7.06 €<br>1.06 €<br>8.12 €  |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c<br>Price: Envirc<br>Base price o  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as environ</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion<br>of which: berth operation portion<br>ard surcharge/reduction:<br><u>passage within city boundary portion (main engine)</u><br>on which Tier standard surcharge/reduction<br>su   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>30%<br>*<br>15% *<br>ubtotal: passage within the o  | 0<br>271<br>3,412<br>±ts<br>3,412<br>23.54 €<br>7.06 €<br>city boundary portion  | =<br>=<br>=<br>=<br>=<br>=<br>= | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>7.06 €<br>1.06 €<br>8.12 €  |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c<br>Price: Envirc<br>Base price o  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion<br>of which passage within the city boundary portion<br>ard surcharge/reduction:<br><u>passage within city boundary portion (main engine)</u><br>on which Tier standard surcharge/reductions<br>su  | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>30%<br>70%<br>*<br>15% *   | 0<br>271<br>3,412<br>±ts<br>3,412<br>23.54 €<br>7.06 €<br>city boundary portion<br>23.54 €                                     |                                 | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>7.06 €<br><u>1.06 €</u><br>8.12 €<br>16.48 €<br>2.47 €                            |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Envirc<br>Application c<br>Price: Envirc<br>Base price o  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion<br>of which passage within the city boundary portion<br>ard surcharge/reduction:<br><u>passage within city boundary portion (main engine)</u><br>on which Tier standard surcharge/reduction<br>su<br><u>berth operation portion (auxiliary engines)</u><br>on which Tier standard surcharge/reduction   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>15% *<br>ubtotal: passage within the of<br><b>70%</b> *<br>15% *<br>ubtotal: passage within the of<br><b>70%</b> * | 0<br>271<br>3,412<br>3,412<br>3,412<br>3,412<br>$23.54 \in$<br>7.06 €<br>city boundary portion<br>23.54 €<br>16.48 €           |                                 | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>7.06 €<br>1.06 €<br>8.12 €<br>16.48 €<br>2.47 €                                   |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Enviro<br>Application o<br>Price: Enviro<br>Base price o<br>Tier standa   | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion<br>of which passage within the city boundary portion<br>ard surcharge/reduction:<br><u>passage within city boundary portion (main engine)</u><br>on which Tier standard surcharge/reductions<br>su  | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>30% *<br>15% *<br>ubtotal: passage within the of<br><b>70%</b> *<br>15% *<br>subtotal: become                      | 0<br>271<br>3,412<br>tts<br>3,412<br>23.54 €<br>7.06 €<br>city boundary portion<br>23.54 €<br>16.48 €<br>rth operation portion |                                 | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>7.06 €<br>1.06 €<br>8.12 €<br>16.48 €<br>2.47 €<br>18.95 €                        |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Enviro<br>Application c<br>Price: Enviro<br>Base price o<br>Tier standa   | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br><u>f immediate surcharges/reductions as well as enviror</u><br>nment [€]<br><u>f the port fee environmental component</u><br>of which passage within the city boundary portion<br>of which passage within the city boundary portion<br>ard surcharge/reduction:<br><u>passage within city boundary portion (main engine)</u><br>on which Tier standard surcharge/reduction<br>su<br><u>berth operation portion (auxiliary engines)</u><br>on which Tier standard surcharge/reduction   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>30% *<br>15% *<br>ubtotal: passage within the of<br><b>70%</b> *<br>15% *<br>subtotal: become                      | 0<br>271<br>3,412<br>tts<br>3,412<br>23.54 €<br>7.06 €<br>city boundary portion<br>23.54 €<br>16.48 €<br>rth operation portion |                                 | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>7.06 €<br>1.06 €<br>8.12 €<br>16.48 €<br>2.47 €<br>18.95 €                        |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Enviro<br>Application c<br>Price: Enviro<br>Base price o<br>Tier standa<br>Tier standa<br>NO eco-fria<br>Sub  | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br>f immediate surcharges/reductions as well as enviror<br>nment [€]<br>f the port fee environmental component<br>of which passage within the city boundary portion<br>of which: berth operation portion<br>ard surcharge/reduction:<br>passage within city boundary portion (main engine)<br>on which Tier standard surcharge/reduction<br>su<br>berth operation portion (auxiliary engines)<br>on which Tier standard surcharge/reduction<br>endly port power discount on the berth operation portion<br>total: passage within the city boundary portion + berth<br>able after application of surcharges and reductions and   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>15% *<br>ubtotal: passage within the of<br>15% *<br>subtotal: be<br>on<br>operation portion including              | 0<br>271<br>3,412<br>tts<br>3,412<br>23.54 €<br>7.06 €<br>city boundary portion<br>23.54 €<br>16.48 €<br>rth operation portion |                                 | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>23.54 €<br>1.06 €<br>8.12 €<br>16.48 €<br>2.47 €<br>18.95 €<br>27.07 €            |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Enviro<br>Application o<br>Price: Enviro<br>Base price o<br>Tier standa<br>Tier standa<br>NO eco-frie<br>Sub<br>Port fee pays<br>Price: GT [€]                                      | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br>f immediate surcharges/reductions as well as enviror<br>nment [€]<br>f the port fee environmental component<br>of which passage within the city boundary portion<br>of which passage within the city boundary portion<br>ard surcharge/reduction:<br>passage within city boundary portion (main engine)<br>on which Tier standard surcharge/reduction<br>su<br>berth operation portion (auxiliary engines)<br>on which Tier standard surcharge/reduction<br>endly port power discount on the berth operation porti<br>total: passage within the city boundary portion + berth<br>able after application of surcharges and reductions ar  | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>15% *<br>ubtotal: passage within the of<br>15% *<br>subtotal: be<br>on<br>operation portion including              | 0<br>271<br>3,412<br>tts<br>3,412<br>23.54 €<br>7.06 €<br>city boundary portion<br>23.54 €<br>16.48 €<br>rth operation portion |                                 | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>23.54 €<br>1.06 €<br>8.12 €<br>16.48 €<br>2.47 €<br>27.07 €<br>94.17 €            |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Enviro<br><u>Application o</u><br>Price: Enviro<br><u>Base price o</u><br>Tier standa<br>Tier standa<br>NO eco-frii<br>Sub<br><u>Port fee pays</u><br>Price: GT [€]<br>Price: Other | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br>f immediate surcharges/reductions as well as enviror<br>nment [€]<br>f the port fee environmental component<br>of which passage within the city boundary portion<br>of which passage within the city boundary portion<br>ard surcharge/reduction:<br>passage within city boundary portion (main engine)<br>on which Tier standard surcharge/reduction<br>su<br>berth operation portion (auxiliary engines)<br>on which Tier standard surcharge/reduction<br>endly port power discount on the berth operation porti<br>total: passage within the city boundary portion + berth<br>able after application of surcharges and reductions ar<br>general cargo handled [€]   | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>15% *<br>ubtotal: passage within the of<br>15% *<br>subtotal: be<br>on<br>operation portion including              | 0<br>271<br>3,412<br>tts<br>3,412<br>23.54 €<br>7.06 €<br>city boundary portion<br>23.54 €<br>16.48 €<br>rth operation portion |                                 | 0.00 €<br>15.66 €<br>23.54 €<br>23.54 €<br>23.54 €<br>10.06 €<br>8.12 €<br>16.48 €<br>2.47 €<br>27.07 €<br>94.17 €<br>0.00 € |
| Price: GT [€]<br>Price: Other<br>Price: Loade<br>Price: Enviro<br><u>Application o</u><br>Price: Enviro<br><u>Base price o</u><br>Tier standa<br>Tier standa<br>NO eco-frii<br>Sub<br><u>Port fee pays</u><br>Price: GT [€]<br>Price: Other | general cargo handled [€]<br>d TEU handled [€]<br>nment [€]<br>f immediate surcharges/reductions as well as enviror<br>nment [€]<br>f the port fee environmental component<br>of which passage within the city boundary portion<br>of which passage within the city boundary portion<br>of which: berth operation portion<br>ard surcharge/reduction:<br><u>passage within city boundary portion (main engine)</u><br>on which Tier standard surcharge/reduction<br>su<br><u>berth operation portion (auxiliary engines)</u><br>on which Tier standard surcharge/reduction<br>endly port power discount on the berth operation portion<br>total: passage within the city boundary portion + berth<br>able after application of surcharges and reductions ar<br>general cargo handled [€]<br>d TEU handled [€] | 0.0049 € *<br>0.0578 € *<br>0.0069 € *<br>mental component discour<br>0.0069 € *<br>30%<br>70%<br>*<br>15% *<br>ubtotal: passage within the of<br>15% *<br>subtotal: be<br>on<br>operation portion including              | 0<br>271<br>3,412<br>tts<br>3,412<br>23.54 €<br>7.06 €<br>city boundary portion<br>23.54 €<br>16.48 €<br>rth operation portion |                                 |  |

Other discounts may apply in addition if the relevant requirements with regard to, e.g., open-top container ships have been met: ESI registration with high ESI score, Blue Angel, the use of port power, etc. Rebates may apply in addition.

35.46

### Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Car carriers, RoRo container ships (ConRo); other RoRo ships

#### General information

If under A to C and/or a price category a Port User is eligible for several discounts/rebates, the discounts/rebates will be calculated based on the relevant subtotal in the sequence as stated below (see 2.1.3 Port GTC).

#### A. Port Fee

#### General information

Depending on the shipping area and GT of the ship different port fees/charges are charged for the use of the water areas of the Port of Hamburg by the ships listed below. The port fee consists of a GT component, a handling component (tonnes) and an environmental component. The port fees/charges cover a period of up to 120 hours (equivalent to 5 \* 24) counted from the time the ship enters the port area up until it leaves the port area.

The notification rules defined in the Port GTC apply. Non-compliance entails penalties as set forth in item D of this Schedule of Fees and Charges.

Unless the ship is 100% exempted a **minimum fee** is due for each chargeable call at the port of € / call

| Price categories   |                                  | Components                      |                    |                    |
|--|----------------------------------|---------------------------------|--------------------|--------------------|
|  | Handling                         | Handling                        | GT                 | Environment        |
|  | Price in € /<br>beladenem<br>TEU | Price in €<br>/tonne<br>handled | Price in € /<br>GT | Price in € /<br>GT |
| Car carriers<br>32 independent of shipping area                              | 3.2133                           | 0.2716                          | 0.0804             | 0.0201             |
| RoRo container ships (ConRo)   |                                  |                                 |                    |                    |
| 33 independent of shipping area<br>Other RoRo ships / multi-purpose carriers | 1.4907                           | 0.1260                          | 0.0918             | 0.0229             |
| 34 N <u>Short distance traffic</u>   | 0.6901                           | 0.0584                          | 0.0367             | 0.0092             |
| 34 Ü <u>Other maritime traffic</u>   | 2.1422                           | 0.1811                          | 0.1019             | 0.0254             |

#### Port Fee Environmental component

Surcharges, reductions, discounts on the port fee environmental component

| 110 | Base price of the port fee environmental component, of which:<br>passage within the city boundary portion<br>berth operation portion   | 30%<br>70%                   | variable |
|-----|--|------------------------------|----------|
| 115 | <b>Tier level: surcharges and/or reductions</b><br>Tier 0 / without Tier standard notice<br>Tier I<br>Tier II<br>Tier III and higher   | 15%<br>10%<br>0%<br>-30%     | variable |
| 125 | Eco-friendly port power discount on the berth operation por<br>If the ship relies on shore power while in the port and the ship's<br>emission level equals Tier III standard while at the berth<br>100% renewable energy reduction<br>non-renewables reduction + on-board shore power equipment<br>non-renewables reduction<br>maximally however EUR 2,000 | tion<br>-80%<br>-60%<br>-30% | variable |
| 140 | Environmental discount incentive "ESI air" (environmental a  | nd climate friendliness)     | variable |
| 141 | Environmental discount incentive "ESI noise" (noise emission   | ons from ships)              | variable |
| 150 | Environmental discount incentive "Blue Angel"  |                              | -2%      |

## Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Car carriers, RoRo container ships (ConRo); other RoRo ships

| Port fee G1      | Component  | R  | ebates/discounts on the port fee GT    | <u>component</u> |
|------------------|--|--|--|------------------|
| 215              |  | ships<br>r ships the GT-related port fee will be calculated based on<br>ITC submitted proves the reduced gross tonnage accordingly   | у.                                     | variable         |
| 220              | Second calls   | price category 34 Ü  |  | -50%             |
| 260              | Repairs  |  |  | -50%             |
| 265              | Time in the shipyard   |  |  | -80%             |
| 270              | No cargo handling  |  |  | -10%             |
| 287              | on the port fee GT cor   | r GT discount<br>se price categories will be granted a discount of up to<br>nponent, maximally however EUR 2,000.<br>Special Terms and Conditions - Maritime Shipping  |  | -15%             |
| <u>Rebates</u>   | Additional-traffic reb   | <b>ate</b><br>erms and Conditions - Maritime Shipping for eligibility and pr   | ocedures                               | <u>Reduction</u> |
|                  | Frequency rebate   | erms and Conditions - Maritime Shipping for eligibility and pr   |  |                  |
|                  | For loaded transhipme  | retation and chapter 4.1.3.3)<br>ent containers of the type <b>TSR 1</b><br>nipment container transported in excess of   | € / TEU                                | -0.50            |
|                  | the fee for each transh<br>the minimum limit will I<br>for the container opera | ent containers of the type <b>TSR 2</b><br>hipment container transported in excess of<br>be reduced by<br>ator in charge of inbound deliveries and by<br>ator in charge of outbound deliveries handling the same TEU | € / TEU<br>€ / TEU                     | -0.25<br>-0.25   |
| <u>B. Demurr</u> | rage Charges   |  |  |                  |
| Price categ      | Calls at the port that la the port fee are subject                             | -  | € / call                               | 35.46            |
| Li 311<br>Li 312 | ~ a total of up to 168 h   | to demurrage charges of<br>i (equivalent to 7 * 24) for each 24 hours or part thereof<br>h (equivalent to 7 * 24) for each 24 hours or part thereof  | € / GT<br>€ / GT                       | 0.0208<br>0.0347 |
| Discounts        |  | Reduction granted in re  | elation to the duty to pay demurrage o | charges [%]      |
| 355              | Open-top container   | ships  |  | variable         |
| 360              | Repairs  |  |  | -50%             |
| 365              | Time in the shipyard   |  |  | -80%             |

|                            | general cargo vessels, passenger / cruise ships and other commercial ships  | -                                     |                  |
|----------------------------|---|---------------------------------------|------------------|
| Car ca                     | arriers, RoRo container ships (ConRo); other Ro   | Ro ships                              |                  |
|                            |   |                                       |                  |
| <u>C. HPA-B</u>            | i <mark>erth Fees</mark><br>HPA-berth fees must be paid for ships that directly or indirectly use quay facilities,  |                                       |                  |
|                            | landing piers and jetties as well as dolphins operated by the HPA.  |                                       |                  |
| Price cate                 | Unless the watercraft has been exempted from payment, HPA-berth fees  |                                       |                  |
|                            | are payable for every 8 hours or part thereof.<br>The <b>minimum fee</b> due is<br>otherwise for  | € per docking per 8 h or part thereof | 13.44            |
| ALGS 1<br>ALGS 2           | Seagoing vessels mooring at quay facilities, landing piers and jetties<br>Seagoing vessels moored to dolphins   | € / GT<br>€ / GT                      | 0.0141<br>0.0049 |
| Exemption                  | S<br>No berth fees are due for ships that have been <b>instructed by the HPA</b><br>to dock for a limited period of time at a berth of the HPA other than<br>the berth they were originally assigned. |                                       |                  |
| ALBF 1.1                   | The time limit for such an exemption limited in time for seagoing vessels and/or<br>watercrafts deployed in inland and maritime shipping <b>going down the River Elbe</b>                             | e is up to 12 hours.                  |                  |
| D. Other                   | Fees and Charges  |                                       |                  |
| <u>Price cated</u><br>SG 2 | <u>pories</u><br>Electronic transmission of <b>ship data and ship movement data</b>   | € / year                              | 1,315.00         |
| SG 3                       | Processing fee as defined in 2.3.1 Port GTC per 20 minutes of work required or p  | art thereof €                         | 15.00            |
|                            | The processing fee is due even if the Port User does not submit any port fee declaration and the HPA issues an invoice based on the data known to the HPA.  |                                       |                  |
| SG 9                       | Other services  | according to work                     | performed        |
| SGP                        | Penalties (as defined in 2.3 Port GTC)  |                                       |                  |
| SGP1                       | Penalty charge if the port fee declaration is submitted late or not at all:<br>The penalty fee is   |                                       | 5%               |
|                            | of the net invoice amount;<br>minimum penalty fee<br>maximum penalty fee  | €                                     | 26.92<br>519.76  |
|                            |   | e                                     | 513.70           |
| SGP2                       | If wrong data have been submitted to determine the tariff and<br>calculate the port fees and charges:   |                                       |                  |
|                            | The penalty fee is  |                                       | 50%              |
|                            | of the amount by which the port fees and charges would have<br>been reduced had they been calculated based on the wrong data submitted.   |                                       |                  |
|                            | In any case, the minimum penalty fee due is   | €                                     | 26.92            |
|                            |   |                                       |                  |

<u>Seagoing general cargo vessels, passenger / cruise ships and other commercial ships</u> Car carriers, RoRo container ships (ConRo); other RoRo ships

Notes / examples

GT

Price in € /

GT

Environmen

Price in € /

GT

### Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Combined passenger and RoRo ferries (RoPAX) in liner service

#### General information

If under A to C and/or a price category a Port User is eligible for several discounts/rebates, the discounts/rebates will be calculated based on the relevant subtotal in the sequence as stated below (see 2.1.3 Port GTC).

#### A. Port Fee

 General information

 Port fees/charges are charged for the use of the water areas of the Port of Hamburg by the ships listed below.

 The port fees/charges are calculated based on the GT and environmental friendliness of the ship.

 The port fees/charges cover a period of up to 120 hours (equivalent to 5 \* 24)

 counted from the time the ship enters the port area up until it leaves the port area.

 The notification rules defined in the Port GTC apply. Non-compliance entails penalties as set forth in item D of this Schedule of Fees and Charges.

 Unless the ship is 100% exempted a minimum fee is due for each chargeable call at the port of € / call

### Price category

|          |  |                             | 61                  | 91               |
|----------|--|-----------------------------|---------------------|------------------|
|          | 35 Independent of shipping area  |                             | 0.0506              | 0.0126           |
| Port Fee | Environmental component Surcharges, reduct                                 | ions, discounts on the port | t fee environmental | <u>component</u> |
| 110      | Base price of the port fee environmental component, of which:              |                             |                     | variable         |
|          | passage to the open sea portion  | 30%                         |                     |                  |
|          | berth operation portion  | 70%                         |                     |                  |
| 115      | Tier level: surcharges and/or reductions                                   |                             |                     | variable         |
|          | Tier 0 / without Tier standard notice                                      | 15%                         |                     |                  |
|          | Tier I   | 10%                         |                     |                  |
|          | Tier II  | 0%                          |                     |                  |
|          | Tier III and higher  | -30%                        |                     |                  |
| 125      | Eco-friendly port power discount on the berth operation portion            |                             |                     | variable         |
|          | If the ship relies on shore power while in the port and the ship's         |                             |                     |                  |
|          | emission level equals Tier III standard while at the berth                 |                             |                     |                  |
|          | 100% renewable energy reduction  | -80%                        |                     |                  |
|          | non-renewables reduction + on-board shore power equipment                  | -60%                        |                     |                  |
|          | non-renewables reduction   | -30%                        |                     |                  |
|          | maximally however EUR 2,000  |                             |                     |                  |
| 140      | Environmental discount incentive "ESI air" (environmental and clin         | ate friendliness)           |                     | variable         |
| 141      | Environmental discount incentive "ESI noise" (noise emissions fro          | m ships)                    |                     | variable         |
| 150      | Environmental discount incentive "Blue Angel"                              |                             |                     | -2%              |
| Dort foo | GT component   | Dahataa (dia aayunta        | on the next fee CT  |                  |
| 260      | Repairs  | Repates/discounts           | on the port fee GT  | -50%             |
|          |  |                             |                     |                  |
| 265      | Time in the shipyard   |                             |                     | -80%             |
| 270      | No cargo handling  |                             |                     | -10%             |
| 287      | Additional port power GT discount  |                             |                     |                  |
|          | Ships listed under these price categories will be granted a discount of up | o to                        |                     | -15%             |
|          | on the port fee GT component, maximally however EUR 2,000.                 |                             |                     |                  |
|          | Eligibility, see 4.1.2.11 Special Terms and Conditions - Maritime Shippin  | g                           |                     |                  |
|          |  |                             |                     |                  |

Rebate

Additional-traffic rebate

See 4.1.3.1. Special Terms and Conditions - Maritime Shipping for eligibility and procedures

### Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Combined passenger and RoRo ferries (RoPAX) in liner service

### B. Demurrage Charges

| <u>D. Deman</u>      |  |                                   |                  |
|----------------------|--|-----------------------------------|------------------|
| Price catego         | <u>ories</u><br>Calls at the port that last longer than the period of use covered by<br>the port fee are subject to demurrage charges.<br>A minimum fee is payable for each call at the port that is |                                   |                  |
|                      | subject to demurrage charges.<br>The minimum fee due is  | € / call                          | 35.46            |
| Li 311               | Period of use subject to demurrage charges of $\sim$ a total of up to 168 h (equivalent to 7 * 24) for each 24 hours or part thereof   | €/GT                              | 0.0208           |
| Li 312               | $\sim$ or of more than 168 h (equivalent to 7 * 24) for each 24 hours or part thereof  | €/GT                              | 0.0347           |
| Discounts            | Reduction granted in relati  | on to the duty to pay demurrage o | charges [%]      |
| 360                  | Repairs  |                                   | -50%             |
| 365                  | Time in the shipyard   |                                   | -80%             |
| <u>С. НРА-Ве</u>     | <b>rth Fees</b><br>HPA-berth fees must be paid for ships that directly or indirectly use quay facilities,<br>landing piers and jetties as well as dolphins operated by the HPA.                      |                                   |                  |
| Price catego         | <u>ories</u><br>Unless the watercraft has been exempted from payment, HPA-berth fees<br>are payable for every 8 hours or part thereof.   |                                   |                  |
|                      | The <b>minimum fee</b> due is € pe otherwise for   | r docking per 8 h or part thereof | 13.44            |
| ALGS 1<br>ALGS 2     | Seagoing vessels mooring at quay facilities, landing piers and jetties<br>Seagoing vessels moored to dolphins  | €/GT<br>€/GT                      | 0.0141<br>0.0049 |
| Exemptions           |  |                                   |                  |
|                      | No berth fees are due for ships that have been <b>instructed by the HPA</b> to dock for a limited period of time at a berth of the HPA other than the berth they were originally assigned.           |                                   |                  |
| ALBF 1.1             | The time limit for such an exemption limited in time for seagoing vessels and/or watercrafts deployed in inland and maritime shipping <b>going down the River Elbe</b> is                            | up to 12 hours.                   |                  |
| D. Other F           | ees and Charges  |                                   |                  |
| Price catego<br>SG 2 | <u>pries</u><br>Electronic transmission of <b>ship data and ship movement data</b>   | € / year                          | 1,315.00         |
| SG 3                 | Processing fee as defined in 2.3.1 Port GTC per 20 minutes of work required or part  | thereof €                         | 15.00            |
|                      | The processing fee is due even if the Port User does not submit any port fee declaration and the HPA issues an invoice based on the data known to the HPA.   |                                   |                  |
| SG 9                 | Other services   | according to work                 | performed        |
| SGP                  | Penalties (as defined in 2.3 Port GTC)   |                                   |                  |
| SGP1                 | Penalty charge if the port fee declaration is submitted late or not at all:<br>The penalty fee is  |                                   | 5%               |
|                      | of the net invoice amount;<br>minimum penalty fee  | €                                 | 26.92            |
|                      | maximum penalty fee  | €                                 | 519.76           |
| SGP2                 | If wrong data have been submitted to determine the tariff and  |                                   |                  |
|                      | calculate the port fees and charges:<br>The penalty fee is   |                                   | 50%              |
|                      | of the amount by which the port fees and charges would have  |                                   | 50 /0            |
|                      | been reduced had they been calculated based on the wrong data submitted.<br>In any case, the minimum penalty fee due is  | €                                 | 26.92            |
|                      | · •  |                                   |                  |

| rea different port fees/charges are<br>s listed below. The port fees/charges<br>s the ship is allowed to carry and the<br>a period of up to 120 hours (equiv-<br>ip enters the port area up until it less<br>ips that are listed under price cates<br>in the Port GTC apply. Non-compl<br>harges.<br>mpted a <b>minimum fee</b> is due for e | aves the port area.<br>gories 36 S 90, 36 S 135, 36 S 180 ar<br>liance entails penalties as set forth in i   | C).<br>s of the<br>the ship<br>nip.<br>nd 36 TF.<br>tem D of<br>€ / call<br>and 36 TF.<br>Compo<br>GT and/or no.   | 35.4  |
|--|--|--|---|
| rea different port fees/charges are<br>s listed below. The port fees/charges<br>s the ship is allowed to carry and the<br>a period of up to 120 hours (equiv-<br>ip enters the port area up until it less<br>ips that are listed under price cates<br>in the Port GTC apply. Non-compl<br>harges.<br>mpted a <b>minimum fee</b> is due for e | te as stated below (see 2.1.3 Port GT<br>charged for the use of the water area<br>as are calculated based on the GT of<br>the environmental friendliness of the sh<br>alent to 5 * 24)<br>aves the port area.<br>gories 36 S 90, 36 S 135, 36 S 180 ar<br>liance entails penalties as set forth in i<br>ach chargeable call at the port of | C).<br>s of the<br>the ship<br>nip.<br>nd 36 TF.<br>tem D of<br>€ / call<br>and 36 TF.<br>Compo<br>GT and/or no.   |   |
| s listed below. The port fees/charge<br>s the ship is allowed to carry and the<br>a period of up to 120 hours (equiv-<br>ip enters the port area up until it le-<br>ips that are listed under price cates<br>in the Port GTC apply. Non-compl-<br>harges.<br>mpted a <b>minimum fee</b> is due for e   | es are calculated based on the GT of i<br>ne environmental friendliness of the sh<br>alent to 5 * 24)<br>aves the port area.<br>gories 36 S 90, 36 S 135, 36 S 180 ar<br>liance entails penalties as set forth in i<br>ach chargeable call at the port of  | the ship<br>nip.<br>nd 36 TF.<br>tem D of<br>€ / call<br>and 36 TF.<br>Compo<br>GT and/or no.  |   |
| s listed below. The port fees/charge<br>s the ship is allowed to carry and the<br>a period of up to 120 hours (equiv-<br>ip enters the port area up until it le-<br>ips that are listed under price cates<br>in the Port GTC apply. Non-compl-<br>harges.<br>mpted a <b>minimum fee</b> is due for e   | es are calculated based on the GT of i<br>ne environmental friendliness of the sh<br>alent to 5 * 24)<br>aves the port area.<br>gories 36 S 90, 36 S 135, 36 S 180 ar<br>liance entails penalties as set forth in i<br>ach chargeable call at the port of  | the ship<br>nip.<br>nd 36 TF.<br>tem D of<br>€ / call<br>and 36 TF.<br>Compo<br>GT and/or no.  |   |
| s listed below. The port fees/charge<br>s the ship is allowed to carry and the<br>a period of up to 120 hours (equiv-<br>ip enters the port area up until it le-<br>ips that are listed under price cates<br>in the Port GTC apply. Non-compl-<br>harges.<br>mpted a <b>minimum fee</b> is due for e   | es are calculated based on the GT of i<br>ne environmental friendliness of the sh<br>alent to 5 * 24)<br>aves the port area.<br>gories 36 S 90, 36 S 135, 36 S 180 ar<br>liance entails penalties as set forth in i<br>ach chargeable call at the port of  | the ship<br>nip.<br>nd 36 TF.<br>tem D of<br>€ / call<br>and 36 TF.<br>Compo<br>GT and/or no.  |   |
| harges.<br>mpted a <b>minimum fee</b> is due for e   | ach chargeable call at the port of   | € / call<br>and 36 TF.<br>Compo<br>GT and/or no.   |   |
| •  | • ·  | and 36 TF.<br>Compo<br>GT and/or no.   |   |
|  |  | GT and/or no.  | onents  |
|  |  |  |   |
|  |  | of persons<br>allowed to be<br>carried   | Environmer  |
|  |  | Price in €   | E / GT / port c   |
| cruise ships   |  | 1.000.000  | ., ., poir e  |
|  |  | 0.0826   | 0.0206  |
|  |  | 0.2006   | 0.0501  |
| sels sailing between Hamburg and   |  |  |   |
| 2019   | Price in € / number of   | persons allowed to be c  | arried / port c   |
|  | ed   | 0.0419<br>0.0252   | 0.0105<br>0.0063  |
| 2019 more than   | Price in € / number of perso   | ons allowed to be carried  | / calendar ye   |
|  |  | 2.9245   | 0.7311  |
|  |  | 4.3282<br>4.4148   | 1.0820<br>1.1037  |
| Day-trip vessels providing ferry sen   |  | f persons allowed to be c<br>0.0826  | arried / port c<br><b>0.0206</b>  |
| r  | d weighs less than 10 tonnes – exc<br>2019<br>made; proof must be provided   | sels sailing between Hamburg and the German<br>d weighs less than 10 tonnes – excluding<br>2019 Price in € / number of<br>made; proof must be provided<br>2019 more than Price in € / number of personade; proof must be provided<br>ade; proof must be provided<br>ade; proof must be provided<br>ade; proof must be provided | ad in North Sea resorts traffic<br>isels sailing between Hamburg and the German<br>d weighs less than 10 tonnes – excluding         2019       Price in € / number of persons allowed to be car<br>made; proof must be provided         0.0419       0.0419         tt were made; proof must be provided       0.0252         2019 more than       Price in € / number of persons allowed to be carried<br>ade; proof must be provided         2019 more than       Price in € / number of persons allowed to be carried<br>ade; proof must be provided         2019 more than       Price in € / number of persons allowed to be carried<br>ade; proof must be provided         2019 more than       Price in € / number of persons allowed to be carried<br>ade; proof must be provided         4.3282       Price in € / number of persons allowed to be carried |

| Passe         | nger ships / cruise ships   |  |                |
|---------------|---|--|----------------|
| Continued     | I: Environmental component  | Surcharges, reductions, discounts on the port fee environment  | al componer    |
|               | Eco-friendly port power discount on the berth operati<br>If the ship relies on shore power while in the port and the<br>100% renewable energy reduction<br>non-renewables reduction + on-board shore power equipment<br>non-renewables reduction  | ion portion<br>ship's emission level equals Tier III standard while at the berth<br>-80%<br>-60%<br>-30% | variab         |
| 25<br>25a     | under price categories 36 KB, 3 6SE, 36 S 30 and 36 T, r<br>Ships listed under price categories 36 S 90, 36 S 135 and<br>under price category 36 KS, maximally however EUR 3,00   | 36 S 180 will be granted the above discounts in retrospect.  |                |
| 40            | Environmental discount incentive "ESI air" (environm  | ental and climate friendliness)  | variab         |
| 41            | Environmental discount incentive "ESI noise" (noise   | emissions from ships)  | variab         |
| 50            | Environmental discount incentive "Blue Angel"   |  | -2'            |
| Port fee G    | T component and/or number of persons allowed to be carried  | component <u>Surcharge/Discount on the ~ portions</u>  | of the port fe |
| 205           | Harbour's birthday surcharge: applicable to ships listed<br>stay in the Port of Hamburg during the harbour's birthday   |  | 109            |
| 10            | <b>Cap</b> : For ships listed under price category 36 KS and 36 I no port fee is due for the GT-related port fee for the GT in  | , ,  | variab         |
| 30            | Low-season discount: applicable to ships listed under p<br>which call at Hamburg in the period from November to Fe  |  | -50            |
| 31            | Shoulder season discount: applicable to ships listed un which call at Hamburg in the months March and/or October  |  | -25            |
| 33<br>233     | Mini-cruise discount: applicable to ships listed under pri<br>in the period from April to September and paid the port fee<br>3.3 within 3 days (max 72 hours) of departure the discount is<br>or  | e when they last called. If they call again  | -40            |
| 233           | 5.5 within <b>5 days</b> (max 120 hours) of departure the discount i  | s  | -20            |
| 60            | <b>Repairs</b><br>Applicable to ships listed under price categories 36 KB, 30<br>in the Port of hamburg only to have repair work carried ou   |  | -50            |
| 65            | Time in the shipyard<br>Applicable to ships listed under price categories 36 KB, 30<br>do not carry passengers and only dock at a shipyard.   | 6 KS, 36 SE, 36 S 30 and 36 T if they  | -80            |
| 70            | No carriage of passengers<br>Applicable to ships listed under price categories 36 KB, 36<br>carry passengers.   | 6 KS, 36 SE, 36 S 30 and 36 T if they do not   | -10            |
| 87            | Additional port power GT discount<br>Ships listed under price categories 36 KB, 36 SE, 36 S 30<br>on the GT-related port fee or the price/person allowed to b<br>maximally however EUR 2,000.<br>Eligibility, see 4.1.2.11 Special Terms and Conditions - Ma<br>Ships listed under price categories 36 S 90, 36 S 135 and | be carried/call,   | -15            |
| 87a           | Additional port power GT discount<br>Ships listed under price category 36 KS will be granted a<br>on the GT-related port fee, maximally however EUR 3,000<br>Eligibility, see 4.1.2.11 Special Terms and Conditions - Ma  | 0.   | -20            |
| 87b           | Additional port power GT discount<br>Under certain circumstances ships listed under price cate<br>on the GT-related port fee, maximally however EUR 10,00<br>Eligibility, see 4.1.2.11 Special Terms and Conditions - Ma  | 00.  | -50            |
| <u>Rebate</u> | Frequency rebate<br>See 4.1.3.2. Special Terms and Conditions - Maritime Shi  | inning for eligibility and procedures  |                |

See 4.1.3.2. Special Terms and Conditions - Maritime Shipping for eligibility and procedures

|  | ge Charges   |                   |
|--|--|-------------------|
| Price categor  | Test Calls at the port that last longer than the period of use covered by the port fee are subject to demurrage charges. A minimum fee is payable for each call at the port that is subject to demurrage charges of € / call   | 35.4              |
|  | Period of use subject to demurrage charges of  | 00.4              |
| .i 311<br>.i 312   | $ \sim a \text{ total of up to 168 h (equivalent to 7 * 24) for each 24 hours or part thereof } € / GT   \sim \text{ or of more than 168 h (equivalent to 7 * 24) for each 24 hours or part thereof } € / GT $   | 0.020<br>0.034    |
| <u>Discounts</u>   | Reduction granted in relation to the duty to pay demurrage   | e charges [9      |
| 350  | Сар  | variab            |
| 860  | Time in the shipyard   | -80               |
| 365  | Repairs  | -50               |
| <u>C. HPA-Ber</u>  | th Fees<br>HPA-berth fees must be paid for ships that directly or indirectly use quay facilities,<br>landing piers and jetties as well as dolphins operated by the HPA.<br>No HPA-berth fees are due for seagoing cruise ships that use the Überseebrücke pontoon facility (> CGH).<br>Minimum fee due per docking in the port by passenger vessels or cruise ships<br>subject to berth fees that are not billed based on annual tariffs | 13.4              |
| Price categor  | ies  |                   |
| ALG 36 K1<br>ALG 3 K2                                      | Passenger cabin ships / cruise ships:       If no exemption has been granted, the HPA-berth fee for ships         mooring at quay facilities, landing piers and jetties is       € / GT / docking / 8 h or part thereof         moored to dolphins is       € / GT / docking / 8 h or part thereof   | 0.014<br>0.004    |
| ALG 36 S   | Day-trip vessels deployed in North Sea resorts traffic:         The berth fee per 8 hours of chargeable period of use or part thereof for ships moored at quay facilities, landing piers and jetties and/or to dolphins whose  | 0.00              |
| ALG 36 ST  | port fee is calculated based on day tariffs<br>(36 SE and 36 S 30) is € / number of persons allowed to be carried / 8 h or part thereof  | 0.14              |
| ALG 36 SJ<br>ALG 36 SJ 90<br>ALG 36 SJ135<br>ALG 36 SJ 180 | port fee is calculated based on annual tariffs (36 S 90, 36 S 135 and 36 S 180) is(annual tariff 36 S 90)Price in € / number of persons allowed to be carried / calendar year(annual tariff 36 S 135)Price in € / number of persons allowed to be carried / calendar year(annual tariff 36 S 180)Price in € / number of persons allowed to be carried / calendar year  | 7.7<br>8.0<br>8.2 |
| ALG 36 T   | Day-trip vessels:         The berth fee per 8 hours of chargeable period of use or part thereof for ships moored at quay facilities, landing piers and jetties and/or to dolphins is         € / number of persons allowed to be carried / docking / 8 h or part thereof   | 0.1               |
| Exemptions   | No berth fees are due for ships that have been <b>instructed by the HPA</b> to dock for a limited period of time at a berth of the HPA other than the berth they were originally assigned.   |                   |
| ALBF 1.1   | The time limit for such an exemption limited in time for seagoing vessels and/or watercrafts deployed in inland and maritime shipping <b>going down the River Elbe</b> is up to 12 hours.  |                   |
| D. Other Fe  | es and Charges   |                   |
| Price categor  | ies  |                   |
| SG 2   | Electronic transmission of <b>ship data and ship movement data</b> € / year  | 1,315.0           |
| SG 3   | Processing fee as defined in 2.3.1 Port GTC per 20 minutes of work required or part thereof €  | 15.0              |
|  | The processing fee is due even if the Port User does not submit any port fee declaration<br>and the HPA issues an invoice based on the data known to the HPA.  |                   |
| SG 9   | Other services according to wor  | k performe        |
| GP   | Penalties (as defined in 2.3 Port GTC)   |                   |
| GP1  | Penalty charge if the port fee declaration is submitted late or not at all:  | 5                 |
|  | The penalty fee is of the net invoice amount; minimum penalty fee €  | 26.9              |
|  | maximum penalty fee €  | 519.3             |
| GP2  | If wrong data have been submitted to determine the tariff and calculate the port fees and charges:<br>The penalty fee is   | 50                |
|  | of the amount by which the port fees and charges would have been reduced had they been calculated  |                   |
|  | based on the wrong data submitted. In any case, the minimum penalty fee due is €   | 26.               |

80,000

surcharge/reduction

-20%

0%

### Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Passenger ships / cruise ships

#### Sample calculation:

The sample calculation below demonstrates how the HPA determines the port fees and charges based on the Port GTC, inclusive of rebates and discounts, surcharges and/or reductions. The HPA uses multiple decimals that are not shown here. The calculation may, in part, appear inconsistent; the total however is consistent. Though the sample has been prepared with utmost care, no rights can be derived from it.

Tier II

GT GT (gross) Mini-cruise discount: second call within 5 days Environment Main and auxiliary engines Exclusive use of port power during 60% of the (100% renewable energies --> p Valid ESI air score / discount Tarif 36 K Rate: GT Rate: Environment Ouecult calculation example

Bases:

|   | nor n           |                   | ourona              | •            | 0,0                              |
|---|-----------------|-------------------|---------------------|--------------|----------------------------------|
| Exclusive use of port power during 60% of the time at berth   |                 |                   |                     | discount     | -80%                             |
| (100% renewable energies> port power discount put   |                 | cial tariff 125a) | )                   |              |                                  |
| Valid ESI air score / discount  | 5               |                   |                     | discount     | 0%                               |
| Tarif 36 K  |                 |                   |                     |              |                                  |
| Rate: GT  |                 |                   |                     |              | 0.2006 €                         |
| Rate: Environment   |                 |                   |                     |              | 0.0501 €                         |
| Overall calculation, example  |                 |                   |                     |              |                                  |
| Port fee excluding surcharges/reductions and/or discounts   |                 |                   |                     |              |                                  |
| Price: GT [€]   | 0.2006 €        | *                 | 80,000              | =            | 16,048.00€                       |
| Price: Environment [€]  | 0.0501 €        | *                 | 80,000              | =            | 4,008.00€                        |
|   | Port            | fee excluding     | reductions [€]      | Σ            | 20,056.00 €                      |
| Application of immediate surcharges/reductions as well as port fee G                                | Teomponon       |                   |                     | -            |                                  |
| Price: GT [€]   |                 | it discounts      |                     | =            | 16,048.00€                       |
| Mini-cruise discount:   | -20%            | *                 | 16,048.00€          | =            | - 3,209.60 €                     |
| win-cruise discount.  | -20 /0          |                   | subtotal: GT        |              | 12,838.40 €                      |
|   |                 |                   |                     |              | 12,030.40 €                      |
| Application of immediate surcharges/reductions as well as port fee en                               |                 |                   |                     |              |                                  |
| Price: Environment [€]  | 0.0501 €        | *                 | 80,000              | =            | 4,008.00€                        |
|   |                 |                   |                     |              |                                  |
| Base price of the port fee environmental component  | 0.00/           |                   |                     |              |                                  |
| of which passage within the city boundary portion   | 30%             |                   |                     |              |                                  |
| of which: berth operation portion   | 70%             |                   |                     |              |                                  |
| Tier standard surcharge/reduction:  |                 |                   |                     |              |                                  |
| passage within city boundary portion (main engine)  | 30%             | *                 | 4,008.00€           | =            | 1,202.40 €                       |
| on which Tier standard surcharge/reduction  | 0%              | *                 | 1,202.40 €          | =            | 0.00€                            |
| •   |                 | hin the city bou  |                     |              | 1,202.40€                        |
| 30510101.   | passage wit     | This are only bot | indary portion      |              | 1,202.40 C                       |
| berth operation portion (auxiliary engines)   | 70%             | *                 | 4,008.00€           | =            | 2,805.60€                        |
| on which Tier standard surcharge/reduction  | 0%              | *                 | 2,805.60 €          | =            | 0.00€                            |
|   |                 | total: berth ope  |                     | = .          | 2,805.60 €                       |
|   | 045             | totan bortir opt  | induction por dotte | -            | 2,000.00 0                       |
| Eco-friendly port power discount on the berth operation portion                                     |                 | 0 005 00 0        |                     |              |                                  |
| eligible for a refund in principle -80%   |                 | 2,805.60€         | =                   | - 2,244.48 € |                                  |
| and not more than   |                 |                   | =                   | - 3,000.00 € |                                  |
|   |                 | eligib            | le for a refund     | =            | - 2,244.48 €                     |
| subtotal: berth opera   | tion portion ir | -                 |                     | = -          | 561.12€                          |
| subtataly passage within sity boundary partian 1 both anara   | tion nortion in |                   | ower die eeunt      |              | 4 762 52 6                       |
| subtotal: passage within city boundary portion + berth opera<br>on which:                           |                 | icidaling port p  |                     | -            | 1,763.52 €                       |
| ESI air discount:   |                 |                   |                     |              |                                  |
| eligible result   | 0%              | *                 | 1,763.52€           | =            | 0.00€                            |
|   | 070             | subtotal          | : environment       | =            | 1,763.52€                        |
|   |                 |                   | . on viron none     |              | 1,100.02 C                       |
| Verification if the additional port power GT discount applies - (di                                 | scount 287/2    | 287a/287b)        |                     |              |                                  |
| 20% of the subtotal GT price is eligible for a refund in principle<br>20% of 12,838.40 € results to | 2,567.68 €      |                   |                     |              |                                  |
| 20% of 12,838.40 e results to maximally   | 2,007.08 €      |                   |                     |              |                                  |
| Maximum port power discount determined  | 0,000.00 C      | -2,567.68€        |                     |              |                                  |
| Applicable eco-friendly port power discount   |                 |                   | see item 125a       |              |                                  |
| Additional port power GT discount   | _               |                   | see item 287a       |              |                                  |
|   | _               |                   |                     |              |                                  |
| Port fee payable after application of surcharges and reductions and/o                               | or discounts    |                   |                     |              |                                  |
| Price: GT   |                 |                   |                     |              | 12,838.40 €                      |
| Additional port power discount  |                 |                   |                     |              | -323.20€                         |
| Price: Environment [€]  |                 | after application |                     | Σ            | 1,763.52 €<br><b>14,278.72 €</b> |
|   |                 |                   |                     |              |                                  |

Other discounts or rebates may apply in addition if the relevant requirements have been met.

### Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Other cargo vessels and cargo watercrafts and types of traffic

#### General information

If under A to C and/or a price category a Port User is eligible for several discounts/rebates, the discounts/rebates will be calculated based on the relevant subtotal in the sequence as stated below (see 2.1.3 Port GTC).

#### A. Port Fee

#### General information

Depending on the shipping area and GT of the ship different port fees/charges are charged for the use of the water areas of the Port of Hamburg by the ships listed below. The port fee consists of a GT component, a handling component (tonnes and/or TEU) and an environmental component. The port fees/charges cover a period of up to 120 hours (equivalent to 5 \* 24) counted from the time the ship enters the port area up until it leaves the port area.

The notification rules defined in the Port GTC apply. Non-compliance entails penalties as set forth in item D of this Schedule of Fees and Charges. € / call

| Unless the ship is 100% exempted a <b>minimum fee</b> is due for each chargeable call at the port of |  |
|--|--|
|--|--|

35.46

-2%

| Price category   |            |                            | Components                      |                    |                    |  |
|--|------------|----------------------------|---------------------------------|--------------------|--------------------|--|
|  |            | Handling                   | Handling                        | GT                 | Environment        |  |
|  |            | Price in € /<br>loaded TEU | Price in €<br>/tonne<br>handled | Price in € /<br>GT | Price in € /<br>GT |  |
| Inland shipping<br>37 B                                |            | 0.0553                     | 0.0047                          | 0.0337             | 0.0084             |  |
| Short distance traffic                                 |            |                            |                                 |                    |                    |  |
| 37 NTK Short distance traffic and tramp vessel service | ≤ 4,000 GT | 0.2116                     | 0.0179                          | 0.0772             | 0.0193             |  |
| 37 NTG Short distance traffic and tramp vessel service | > 4,000 GT | 0.8223                     | 0.0695                          | 0.1620             | 0.0405             |  |
| 37 NL Short distance traffic and liner service         |            | 0.2609                     | 0.0221                          | 0.0546             | 0.0136             |  |
| Other maritime traffic                                 |            |                            |                                 |                    |                    |  |
| 37 ÜT Other maritime traffic and tramp vessel service  |            | 0.7610                     | 0.0644                          | 0.3387             | 0.0847             |  |
| 37 ÜL Other maritime traffic and liner service         |            | 0.9906                     | 0.0838                          | 0.1794             | 0.0449             |  |

Surcharges, reductions, discounts on the port fee environmental component Port Fee Environmental component 110 Base price of the port fee environmental component, of which: variable 30% passage within the city boundary portion berth operation portion 70% 115 Tier standard: surcharges and/or reductions variable Tier 0 / without Tier standard notice 15% Tier I 10% Tier II 0% -30% Tier III and higher 125 Eco-friendly port power discount on the berth operation portion variable If the ship relies on shore power while in the port and the ship's emission level equals Tier III standard while at the berth -80% 100% renewable energy reduction non-renewables reduction + on-board shore power equipment -60% non-renewables reduction -30% maximally however EUR 2,000 140 Environmental discount incentive "ESI air" (environmental and climate friendliness) variable Environmental discount incentive "ESI noise" (noise emissions from ships) 141 variable

<sup>150</sup> Environmental discount incentive "Blue Angel"

### Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Other cargo vessels and cargo watercrafts and types of traffic

| Port fee GT      | component  |  | Rebates/discounts on the port fee GT      | component        |
|------------------|--|--|---|------------------|
| 215              |  | the GT-related port fee will be calculated<br>ne ITC submitted proves the reduced gross  |   | variable         |
| 220              | Second calls   | price category 37 ÜL   |   | -50%             |
| 221              | Second calls   | price category 37 ÜT   |   | -50%             |
| Discounts        |  |  | Rebates/discounts on the port fee GT      | component        |
| 260              | Repairs  |  |   | -50%             |
| 265              | Time in the shipyard   |  |   | -80%             |
| 270              | No cargo handling  |  |   | -10%             |
| 275              | <b>Special fishing boats</b><br>Fishing boats carrying their or  | wn catch only  |   | -100%            |
| 287              | on the port fee GT componer  | iscount<br>e categories will be granted a discount of up to<br>nt, maximally however EUR 2,000.<br>al Terms and Conditions - Maritime Shipping |   | -15%             |
| <u>Rebates</u>   | Transhipment rebate (TSR)<br>(see definition & interpretation<br>For loaded transhipment cont<br>the fee for each transhipment | n and chapter 4.1.3.3)   |   | <u>Reduction</u> |
|                  | the minimum limit will be redu   | -  | € / TEU                                   | -0.50            |
|                  | For loaded transhipment cont<br>the fee for each transhipment  | tainers of the type <b>TSR 2</b><br>t container transported in excess of   |   |                  |
|                  |  | iced by<br>charge of inbound deliveries and by<br>charge of outbound deliveries handling the same TE   | € / TEU<br>€ / TEU<br>U.                  | -0.25<br>-0.25   |
|                  | Additional-traffic rebate<br>See 4.1.3.1. Special Terms a  | nd Conditions - Maritime Shipping for eligibility and p  | procedures.                               |                  |
| <u>B. Demurr</u> | age Charges  |  |   |                  |
| Price catego     | Calls at the port that last long<br>the port fee are subject to de<br>A minimum fee is payable for                             | each call at the port that is  |   |                  |
|                  | subject to demurrage charge<br>The minimum fee due is  |  | € / call                                  | 35.46            |
| Li 311<br>Li 312 |  | urrage charges of<br>ralent to 7 * 24) for each 24 hours or part thereof<br>ivalent to 7 * 24) for each 24 hours or part thereof               | €/GT<br>€/GT                              | 0.0208<br>0.0347 |
| <u>Discounts</u> |  | Reduction granted i  | n relation to the duty to pay demurrage o | harges [%]       |
| 355              | Open-top container ships   |  |   | variable         |
| 360              | Time in the shipyard   |  |   | -80%             |
| 365              | Repairs  |  |   | -50%             |

|                             | general cargo vessels, passenger / cruise ships and other commercial ships  |                                       |                  |
|-----------------------------|---|---------------------------------------|------------------|
| Other                       | cargo vessels and cargo watercrafts and types   | of traffic                            |                  |
| C. HPA-Be                   | erth Fees   |                                       |                  |
| <u></u>                     | HPA-berth fees must be paid for ships that directly or indirectly use quay facilities, landing piers and jetties as well as dolphins operated by the HPA.                                       |                                       |                  |
| Price categ                 | <u>ories.</u><br>Unless the watercraft has been exempted from payment, HPA-berth fees<br>are payable for every 8 hours or part thereof.   |                                       |                  |
|                             | The <b>minimum fee</b> due is<br>otherwise for  | € per docking per 8 h or part thereof | 13.44            |
| ALGS 1<br>ALGS 2            | Seagoing vessels mooring at quay facilities, landing piers and jetties<br>Seagoing vessels moored to dolphins   | € / GT<br>€ / GT                      | 0.0141<br>0.0049 |
| <u>Reductions</u><br>ALGE 1 | For fishing boats that carry their own catch only and use the jetty in Altona on days the fish market is held and on the day before the market, the berth fees as per ALGS 1 will be reduced by |                                       | 50%              |
| Exemptions                  |   |                                       |                  |
| Exemptions                  | No berth fees are due for ships that have been <b>instructed by the HPA</b> to dock for a limited period of time at a berth of the HPA other than the berth they were originally assigned.      |                                       |                  |
| ALBF 1.1                    | The time limit for such an exemption limited in time for seagoing vessels and/or watercrafts deployed in inland and maritime shipping <b>going down the River Elbe</b>                          | is up to 12 hours.                    |                  |
| <u>D. Other F</u>           | ees and Charges   |                                       |                  |
| Price categ                 |   |                                       |                  |
| SG 2                        | Electronic transmission of ship data and ship movement data   | € / year                              | 1,315.00         |
| SG 3                        | Processing fee as defined in 2.3.1 Port GTC per 20 minutes of work required or p  | art thereof €                         | 15.00            |
|                             | The processing fee is due even if the Port User does not submit any port fee declaration and the HPA issues an invoice based on the data known to the HPA.                                      |                                       |                  |
| SG 9                        | Other services  | according to work                     | performed        |
| SGP                         | Penalties (as defined in 2.3 Port GTC)  |                                       |                  |
| SGP1                        | Penalty charge if the port fee declaration is submitted late or not at all:<br>The penalty fee is   |                                       | 5%               |
|                             | of the net invoice amount;<br>minimum penalty fee<br>maximum penalty fee  | €                                     | 26.92<br>519.76  |
| SGP2                        | If wrong data have been submitted to determine the tariff and calculate the port fe<br>The penalty fee is<br>of the amount by which the port fees and charges would have                        | es and charges:                       | 50%              |
|                             | been reduced had they been calculated based on the wrong data submitted.<br>In any case, the minimum penalty fee due is   | €                                     | 26.92            |

Seagoing general cargo vessels, passenger / cruise ships and other commercial ships Other cargo vessels and cargo watercrafts and types of traffic

Notes / examples

| Other commercial watercrafts and offshore watercrafts              |
|--|
| as well as   |
| Seagoing ships that are sport boats, recreational boats and yachts |

General information If under A to C and/or a price category a Port User is eligible for several discounts/rebates, the discounts/rebates will be calculated based on the relevant subtotal in the sequence as stated below (see 2.1.3 Port GTC).

#### A. Port Fee

General information Depending on the shipping area different port fees/charges are charged for the use of the water areas of the Port of Hamburg by the ships listed below. The port fees/charges are calculated based on the GT and the environmental friendliness of the ship. With regard to tariffs that provide for port fees and charges per call (charge-per-single-call price categories) the port fees/ charges cover a period of use up to 120 hours (equivalent to 5 \* 24) counted from the time the ship enters the port area up until it leaves the port area. In the special case of "dredgers", Port Users have the additional option to choose a tariff that covers longer periods of use.

| Price categories   | Compo    | nents |
|--|----------|-------|
| Unless the ship is 100% exempted a <b>minimum fee</b> is due for each chargeable call at the port of   | € / call | 35.46 |
| The notification rules defined in the Port GTC apply. Non-compliance entails penalties as set forth in ite<br>this Schedule of Fees and Charges. | em D of  |       |

| Price categ | ories  |                          |            |                    | onents             |
|-------------|--|--------------------------|------------|--------------------|--------------------|
|             |  |                          |            | GT                 | Environment        |
|             |  |                          |            | Price in € /<br>GT | Price in € /<br>GT |
| Other con   | mercial watercrafts and offshore watercrafts                                 |                          |            |                    |                    |
|             | Inland shipping  |                          |            |                    |                    |
|             | Installation watercrafts<br>Auxiliary installation watercrafts               |                          | €/GT       | 0.1466<br>0.0113   | 0.0367<br>0.0029   |
|             | Operation and service watercrafts  |                          |            | 0.2155             | 0.0029             |
|             | Seagoing tug boats and push boats  |                          |            | 0.1421             | 0.0356             |
|             | Seagoing watercrafts generating environmetally-friendly electricity          |                          |            | 0.0113             | 0.0029             |
|             |  |                          |            |                    |                    |
| 38 INIS     | Maritime shipping Installation watercrafts                                   |                          | €/GT       | 0.4398             | 0.1100             |
|             | Auxiliary installation watercrafts   |                          | €/GT       |                    | 0.0085             |
|             | Operation and service watercrafts  |                          |            | 0.6464             | 0.1616             |
|             | Seagoing tug boats and push boats  |                          | €/GT       |                    | 0.1016             |
|             | Seagoing watercrafts generating environmetally-friendly electricity          |                          |            | 0.0339             | 0.0085             |
| 30 011      | seagoing watercraits generating environmetally-mentity electrony             |                          | 6/01       | 0.0000             | 0.0000             |
|             | Special case: Dredgers; all types of traffic                                 |                          |            |                    |                    |
|             | Dredgers, per each call  |                          |            | 0.0541             | 0.0135             |
|             | Dredgers, per calendar month   |                          |            | 0.2646             | 0.0662             |
|             | Dredgers, per calendar quarter   |                          | €/GT       |                    | 0.1890             |
| 38 BAG J    | Dredgers, per calendar year  |                          | €/GT       | 2.6460             | 0.6615             |
| Cooncine    | abing that are apart bactor recreational bactor and vachto                   |                          |            |                    |                    |
|             | ships that are sport boats, recreational boats and yachts<br>Inland shipping |                          | €/GT       | 0.0338             | 0.0085             |
| 39 D        |  |                          | 01         | 0.0000             | 0.0005             |
| 39 S        | Maritime shipping  |                          | €/GT       | 0.1014             | 0.0254             |
|             |  |                          |            |                    |                    |
| Port Fee E  | nvironmental component Surcharges, reduction                                 | ns, discounts on the por | t fee en   | nvironmenta        | l componen         |
| 110         | Base price of the port fee environmental component, of which:                |                          |            |                    | variable           |
|             | passage within the city boundary portion                                     | 30%                      |            |                    |                    |
|             | berth operation portion  | 70%                      |            |                    |                    |
| 115         | Tier level: surcharges and/or reductions                                     |                          |            |                    | variable           |
|             | Tier 0 / without Tier standard notice  | 15%                      |            |                    |                    |
|             | Tierl  | 10%                      |            |                    |                    |
|             | Tier II<br>Tier III and higher   | 0%<br>-30%               |            |                    |                    |
|             | 5  | -30%                     |            |                    |                    |
| 125         | Eco-friendly port power discount on the berth operation portion              |                          |            |                    | variable           |
|             | If the ship relies on shore power while in the port and the ship's           |                          |            |                    |                    |
|             | emission level equals Tier III standard while at the berth                   |                          |            |                    |                    |
|             | 100% renewable energy reduction  | -80%                     |            |                    |                    |
|             | non-renewables reduction + on-board shore power equipment                    | -60%                     |            |                    |                    |
|             | non-renewables reduction<br>maximally however EUR 2,000                      | -30%                     |            |                    |                    |
|             | -  |                          |            |                    |                    |
| 140         | Environmental discount incentive "ESI air" (environmental and clin           | hate friendliness)       |            |                    | variable           |
| 141         | Environmental discount incentive "ESI noise" (noise emissions fro            | m ships)                 |            |                    | variable           |
| 150         | Environmental discount incentive "Blue Angel"                                |                          |            |                    | -2%                |
| Port fee G  | ۲ component  | Rebates/discounts        | on the     | nort fee GI        | - component        |
| Discounts   | - component  |                          | / 011 (110 | portice of         | component          |
| 260         | Repairs  |                          |            |                    | -50%               |
| 265         | Time in the shipyard   |                          |            |                    | -80%               |
| 207         | Additional wart neuron CT discount   |                          |            |                    |                    |
| 287         | Additional port power GT discount  | n ta                     |            |                    | 4 - 0/             |
|             | Ships listed under these price categories will be granted a discount of u    | ih in                    |            |                    | -15%               |
|             | on the port fee GT component, maximally however EUR 2,000.                   | na                       |            |                    |                    |
|             | Eligibility, see 4.1.2.11 Special Terms and Conditions - Maritime Shippi     | ng                       |            |                    |                    |

| as well as<br>Seagoing ships that are sport boats, recreational boats and yachts |   |                |                              |
|--|---|----------------|------------------------------|
|  |   |                |                              |
| Price cate   |   |                |                              |
|  | Calls at the port that last longer than the period of use covered by the port fee are subject to demurra<br>A minimum fee is payable for each call at the port that is subject to demurrage charges.                          | ge charges.    |                              |
|  | The <b>minimum fee</b> due is   | € / call       | 35.4                         |
|  | Demurrage charges are payable for ships listed under price categories 38 BAG M, Q and J if individual calls made by waterchrafts under these price categories last longer than 120 hours.                                     |                |                              |
|  | Period of use subject to demurrage charges of   |                |                              |
| Li 311<br>Li 312   | ~ a total of up to 168 h (equivalent to 7 * 24) for each 24 hours or part thereof<br>~ or of more than 168 h (equivalent to 7 * 24) for each 24 hours or part thereof   | €/GT<br>€/GT   | 0.020                        |
|  |   | £/GI           | 0.034                        |
| Discounts  | Reduction granted in relation to the duty to pa   | ay demurrage o | harges [%                    |
| 360  | Repairs   |                | -50%                         |
| 365  | Time in the shipyard  |                | -80%                         |
|  |   |                |                              |
| C. HPA-E   | erth Fees<br>HPA-berth fees must be paid for ships that directly or indirectly use quay facilities,   |                |                              |
|  | landing piers and jetties as well as dolphins operated by the HPA.  |                |                              |
| Price cate   |   |                |                              |
|  | Unless the watercraft has been exempted from payment, HPA-berth fees<br>are payable for every 8 hours or part thereof.  |                |                              |
|  | The minimum fee due is € per docking per 8 h or   | r part thereof | 13.4                         |
| ALGS 1   | otherwise for   | €/GT           | 0.014                        |
| ALGS 1<br>ALGS 2   | Seagoing vessels mooring at quay facilities, landing piers and jetties<br>Seagoing vessels moored to dolphins   | €/GT           | 0.004                        |
| Exemption  | s   |                |                              |
| Externation  | No berth fees are due for ships that have been <b>instructed by the HPA</b>   |                |                              |
|  | to dock for a limited period of time at a berth of the HPA other than<br>the berth they were originally assigned.   |                |                              |
|  |   |                |                              |
| ALBF 1.1   | The time limit for such an exemption limited in time for seagoing vessels and/or watercrafts deployed in inland and maritime shipping <b>going down the River Elbe</b> is up to 12 hours                                      |                |                              |
| D. Other   | Fees and Charges  |                |                              |
| Price cate   | <u>iories</u>   |                |                              |
| SG 2   | Electronic transmission of ship data and ship movement data   | € / year       | 1,315.0                      |
| SG 3   | Processing fee as defined in 2.3.1 Port GTC per 20 minutes of work required or part thereof   | €              | 15.00                        |
|  | The processing fee is due even if the Port User does not submit any port fee<br>declaration and the HPA issues an invoice based on the data known to the HPA.   |                |                              |
| SG 9   | Other services account  | rding to work  | performe                     |
|  | Penalties (as defined in 2.3 Port GTC)  |                |                              |
| SGP  |   |                |                              |
|  | Penalty charge if the port fee declaration is submitted late or not at all:   |                |                              |
|  | The penalty fee is  |                | 5%                           |
|  | The penalty fee is of the net invoice amount;   | €              |                              |
| SGP<br>SGP1  | The penalty fee is  | €              | 26.9                         |
|  | The penalty fee is<br>of the net invoice amount;<br>minimum penalty fee<br>maximum penalty fee<br>If wrong data have been submitted to determine the tariff and   |                | 26.9                         |
| SGP1   | The penalty fee is<br>of the net invoice amount;<br>minimum penalty fee<br>maximum penalty fee<br>If wrong data have been submitted to determine the tariff and<br>calculate the port fees and charges:                       |                | 26.93<br>519.70              |
| SGP1   | The penalty fee is<br>of the net invoice amount;<br>minimum penalty fee<br>maximum penalty fee<br>If wrong data have been submitted to determine the tariff and<br>calculate the port fees and charges:<br>The penalty fee is |                | 5%<br>26.92<br>519.76<br>50% |
| SGP1   | The penalty fee is<br>of the net invoice amount;<br>minimum penalty fee<br>maximum penalty fee<br>If wrong data have been submitted to determine the tariff and<br>calculate the port fees and charges:                       |                | 26.92<br>519.70              |

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